

# The 2007 Top 600 Specialty Contractors

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ENR's Top 600 Specialty Contractors is a comprehensive package of data and analysis. It contains the rankings by 2006 revenue of the 600 largest specialty contractors in the U.S., the previous year's rankings, revenue and the percentage of revenue by markets. The list is accompanied by a story that extensively discusses business developments affecting contractors, markets and industry issues. There is also a statistical summary of the Top 600 "at a glance" by market category and tables with rankings of top specialty contractors by market or trade specialty, including electrical, mechanical, masonry, concrete, steel, excavation/foundation, glazing/curtain wall, utility, painting, wall/ceiling, roofing, sheet metal, demolition/wrecking and asbestos abatement.

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By Gary J. Tulacz

# The Top 600 Specialty Contractors

## How long can this scorching market go on?

For most specialty contractors, the market has been torrid. But now, with the housing market meltdown and the uncertainties of next year's presidential election, some specialty contractors worry that they are seeing the first signs of a softening market.

The scale of the market boom can be measured by the revenue figures from the ENR Top 600 Specialty Contractors. The Top 600 as a group generated \$65.47 billion in revenue in 2006, up 14.0% from \$57.44 billion reported in 2005.

This is more impressive considering that the No. 3 and 4 ranked firms from last year, Johnson Controls, Milwaukee, and Integrated Electrical Services, Houston, did not respond to this year's survey. Discounting their combined \$2.94 billion

reported last year, the Top 600's revenue from last year was up 20.1% from 2005.

While markets continue to be strong, a few contractors are beginning to see signs of trouble. Some industry experts believe that the fallout from the residential bust may have an impact on the non-residential market. "There is a bit of a slowdown caused by the credit crunch from the subprime mortgage problems," says Mike Taylor, executive director of the National Demolition Association, Doylestown, Pa. "It's not much of a slowdown, and I think it will pick up again."

PHOTO MANIPULATION BY NANCY SOULLIARD FOR ENR

There also are regional soft spots. In Minnesota, "traditionally, we would be up to maximum utilization of our equipment by June. This year, that didn't happen until September," says Greg Boelke, senior vice president of Veit. The firm is working on the new Minnesota Twins stadium and the University of Minnesota's Gopher Stadium. "But there is plenty of rental equipment available at the dealers here," he says.

The market in Michigan remains tough. "We are stuck in a down economy because of the slowdown in auto work," says Dick Cramer, chairman of Dee Cramer and this year's chairman of the Sheet Metal and Air Conditioning Contractors' National Association, Chantilly, Va. The three-day United Auto Workers strike against General Motors and a state tax hike hasn't helped, he says.

Not everyone sees problems in the near term. "The market looks good right now, with a lot of activity in the pipeline,"

says Tony Guzzi, president of EMCOR Group. "There still is good liquidity in the markets," despite the financial upheaval from the residential subprime sector, he says. "As we enter 2008, the foundation is in place in the economy for a continuing strong market," especially after the recent cut in interest rates, says Charlie Bacon, CEO of Limbach Facilities Service. Still, he says, "Our guard is up, just in case."

While the housing bust hasn't had a direct effect on the nonresidential market, some contractors worry that there may be indirect effects, such as new bidders fleeing the residential market. "There has been a little more competition from residential roofers on the lower end of our market, but it's not having much of an impact," says Mark Santacrose, CEO of roofing giant Tecta America Corp. "There are only a few new bidders so far, unlike the last time the market took a hit in the early 1990s,"

says Brien Pariseau, president of Sunwest Electric.

On the other hand, suppliers to the residential market may now be scrambling into the commercial market. "We have some suppliers who didn't want anything to do with us suddenly coming to us, saying they have had a change in business philosophy," says Andrew McPherson, president of Seretta Construction. "I had a guy who does precast lintel come to me to tell me he's now a rebar fabricator."

### Darlings of Wall Street

One trend that is resurfacing is Wall Street's interest in specialty contractors. And in a high-volume but low-margin industry like construction, the influx of cash to fuel aggressive growth is being welcomed with open arms. One of the most dramatic moves was in June 2006, when New York City-based private equity investor Lindsay Goldberg LLC acquired a majority interest in The Brock

## The 2007 Top 600 at a Glance\*

### Volume

	2006 (\$ MIL.)	2005 (\$ MIL.)	% CHANGE
REVENUE	65,474.1	57,441.8	+14.0
NEW CONTRACTS	63,983.2	54,352.1	+17.7

### Profitability

	FIRMS REPORTING NET OPERATING		AVERAGE % MARGINS OF	
	PROFIT	LOSS	PROFIT	LOSS
FIRMS REPORTING	569	12	7.2	4.1

### Market Analysis

TYPE OF WORK	REVENUE (\$ MIL.)	% OF TOTAL
BUILDING	36,501.7	55.7
HAZARDOUS WASTE	650.6	1.0
INDUSTRIAL	3,972.4	6.1
MANUFACTURING	4,155.7	6.3
OTHER	1,415.0	2.2
PETROLEUM	3,739.4	5.7
POWER	5,864.9	9.0

TYPE OF WORK	REVENUE (\$ MIL.)	% OF TOTAL
SEWER/WASTE	1,799.2	2.7
TELECOMMUNICATIONS	2,488.4	3.8
TRANSPORTATION	4,187.7	6.4
WATER	699.1	1.1

### Specialties

	REVENUE (\$ MIL.)	% OF TOTAL
ASBESTOS ABATEMENT	842.0	1.3
CONCRETE	5,538.8	8.5
DEMOLITION/WRECKING	1,295.5	2.0
ELECTRICAL	15,810.6	24.1
EXCAVATION/FOUNDATION	2,875.0	4.4
GLAZING/CURTAIN WALL	1,156.1	1.8
MASONRY	892.4	1.4
MECHANICAL	13,626.9	20.8
PAINTING	845.8	1.3
ROOFING	1,818.6	2.8
SHEET METAL	1,008.7	1.5
STEEL ERECTION	1,366.2	2.1
UTILITY	3,978.0	6.1
WALL	3,362.2	5.1
OTHER	11,057.1	16.9

\*RANKED ACCORDING TO REVENUE FROM SPECIALTY, PRIME OR SUBCONTRACTING OBTAINED IN 2006.

Group, one of the nation's largest industrial maintenance contractors.

This influx of capital helped Brock to acquire scaffolding and insulation contractor Xserv Inc., which was No. 23 on ENR's 2006 Top 600. Then, in June, it acquired A&L Industrial Construction & Maintenance, Inc., Kingsport, Tenn., a 1,200-employee multidiscipline industrial contractor. Finally, on Sept. 26, Brock completed a buy-out of Steeplejack Industrial Group Inc., an Edmonton, Alberta-based scaffolding and industrial services contractor.

Roofing giant Tecta America is another firm that has attracted outside investment. In December 2006, KRG Capital Partners, a Denver-based private equity firm, made a major investment in the firm. "They are really good to work with, challenging us to continue to grow," says Santacrose. Tecta continues to expand, acquiring Albany, N.Y.-based WeatherGuard Roofing Co. last October, and Delta Roofing, with offices in Massachusetts and Florida, in June.

MYR Group also saw a change in ownership by equity investors. It was acquired by ArcLight Capital Partners from FirstEnergy Corp. and in spring of 2007 ArcLight purchased the remaining shares of stock from FirstEnergy Corp. This is part of a general trend for utilities to get out of providing contracting services to return to their core function, says Bill Koertner, MYR's CEO.

Railworks Inc. also changed hands this past May, when MatlinPatterson sold it to Wind Point Partners and a management team led by CEO Jeffrey M. Levy. "We were lucky to have some choice in who would invest in us and we chose carefully," Levy says.

Industry consolidation continues to grow. One of the largest recent acquisition was Quanta Service's acquisition of InfraSource Services on Aug. 31. Quanta CEO John Colson says the buyout increases Quanta's customer base. "It helps us penetrate the substation market." Quanta may not be done. "We have a very strong balance sheet. In the last quarter, we had \$400 million in cash and

a \$475-million credit facility, so we will continue to look for profitable, strong companies."

The biggest cash acquisition this year happened Sept. 19, EMCOR's \$455-million buyout of Ohmstede Ltd., a Beaumont, Texas-based maintenance and repair contractor and heat exchanger fabricator for the refinery and petrochemical industries. "There's a growing demand for expansion of refinery production," says Guzzi of EMCOR. "Ohmstede gives us a bigger presence in that market."

### A Winning Season

Subcontractors' rights got a boost this year on a couple fronts. The new consensus contract documents introduced recently were a major step forward (ENR 9/19 p. 106). "Because these were developed by owners, general contractors, subcontractors and suppliers, they represent the best practices in the industry," says E. Colette Nelson, executive vice president of the American Subcontractors Association, Alexandria, Va. She says that even if a GC rejects these documents and insists on its own, an arbitrator is likely to rely on the consensus documents to determine accepted industry practices.

Nelson also notes that it was a good year for state legislation. "We had a major win in Colorado, where Gov. Bill Ritter (D) signed a proportional liability law, to stop GC risk-shifting," she says. Nelson also notes that a new law in Tennessee limits retainage on public and private projects to 5% and another law in Arizona virtually eliminates retainage.

### Bob the Builder Needs You!

"Who is going to do all this work?" is a near universal lament among specialty contractors. "We're going to need 1.6 million new people in the industry by 2014," says Thomas L. Brown, president of Sierra Pacific West. "We need to reach kids before they get to high school. You have to get to the parents and the educators to show them that there are great opportunities in construction." But schools don't understand or refuse to recognize careers paths other than through college,

he says. "It's a staggering effort to explain this to educators," he adds.

The workforce problem is a national one, but "what's being done is at the local level," says Cramer of Dee Cramer. He says that new people coming into the industry are less interested in traveling than in the past, so solutions for recruiting must be addressed with an eye toward local conditions. "The one thing we all have to work on is the image this industry has with the public," he says.

The financial rewards in many areas of construction are substantial and tangible. "Look at the wage rates for operating engineers. It's \$51 to \$52 per hour in Southern California and \$82 per hour in New York City," says Brown. "With overtime, an operating engineer can make \$80,000 to \$100,000 a year here in Southern California."

The financial side is just one incentive for students choosing a career. "Sure, you have a lot of plumbers out there making more than the people they work for. But you also learn skills that you can use outside of the job," says Ed Risponse, chairman of Industrial Specialty Contractors (ISC). "Plus, you see engineers' and computer programmers' jobs being outsourced abroad, but you can't export craft work. Craft skills are always in demand."

One program that is expanding to lure people into the industry is the International Brotherhood of Electrical Workers "Florida Initiative," which was started in 2005 to attract experienced nonunion electricians to union contractors. "That program has now moved into the rest of the Southeast, as well as places like Michigan," says John Grau, CEO of the National Electrical Contractors Association, Bethesda, Md. In addition, NECA and IBEW are hosting a series of organizing blitzes where electricians from all industries are invited to local events where contractors can recruit and, in some cases, hire qualified nonunion electricians on the spot, Grau says.

Not all programs are doing as well. Risponse served on the Louisiana Craft Workforce Development Board. It included industry groups, state agencies

and educational groups. “We produced a report with recommendations in October 2006. But the recommendations got all caught up in politics,” he says. Rispono continues to work through Associated Builders and Contractors and other groups on craft recruitment and training. “Forget politicians trying to score points or educators trying to create more educators,” he says. “We have to solve the problem ourselves.”

There is increasing interest in construction in higher education. “San Diego State just opened a construction program and already there are 120 students in the first year,” says Brown. Another interesting development is the creation of a demolition sub-minor in the Purdue University school of construction management. “We provide some of the teaching materials, and some of our members help to teach the courses,” says Taylor of NDA. He says that NDA is exploring the possibility of establishing similar programs at the University of Houston, Arizona State, Cal Poly-Pomona and Cal Poly-San Luis Obispo, Virginia Tech and North Carolina State.

Immigration policy is one personnel issue that sticks in the craw of many subs. “Finding people is tough and a lack of clarity on immigration policy only makes it tougher,” says Santacrose. “The issue has gotten so political that I don’t expect anything to be done on the immigration issue until after the elections, at least until April 2009,” says McPherson.

ASA’s Nelson is concerned about state and local laws punishing employers for employing illegal aliens. “Our members tend to be larger and more sophisticated and have human resource departments but they still struggle to make sure they comply with the law,” she says. But a new Arizona law requiring employers to verify the immigration status of newly hired employees, “threatens contractors with sanctions for just one mistake,” she says.

There now are numerous state and local illegal alien worker restrictions on the books, creating a patchwork of laws with which contractors must comply. “They are criminalizing both the alien

## Electrical

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	EMCOR GROUP INC.	1,606.7	+2
2	MYR GROUP INC.	533.7	+5
3	BERGELECTRIC CORP.	419.2	+46
4	ROSENDIN ELECTRIC INC.	366.0	+36
5	CUPERTINO ELECTRIC INC.	338.9	+32
6	M.C. DEAN INC.	332.0	+26
7	MMR GROUP INC.	302.0	+88
8	MASS. ELECTRIC CONSTRUCTION CO.	296.4	+30
9	MORROW-MEADOWS CORP.	291.5	+32
10	HELIX ELECTRIC INC.	288.0	+24
11	THE NEWTRON GROUP INC.	264.8	+32
12	MILLER ELECTRIC CO.	249.1	+56
13	FISK	235.3	+13
14	MOTOR CITY ELECTRIC CO.	226.8	+9
15	SACHS ELECTRIC CO.	224.5	+23
16	FAITH TECHNOLOGIES INC.	197.2	+26
17	TRULAND SYSTEMS CORP.	196.0	+25
18	ALDRIDGE ELECTRIC	191.7	+25
19	CACHE VALLEY ELECTRIC CO.	189.4	+76
20	WAYNE J. GRIFFIN ELECTRIC INC.	175.0	+27
21	WALKER ENGINEERING INC.	172.5	+35
22	INDUSTRIAL SPECIALTY CONTRACTORS LLC (ISC)	161.0	+59
23	PARSONS ELECTRIC LLC	157.8	+6
24	CONSOLIDATED ELECTRICAL SERVICES	157.5	+25
25	TRI-CITY ELECTRICAL CONTRACTORS INC.	156.8	+14
26	INGLETT & STUBBS LLC	154.0	+31
27	E-J ELECTRIC INSTALLATION CO.	138.8	-29
28	ALLISON SMITH LLC	138.2	+138
29	UNITY INTERNATIONAL	136.9	+43
30	INFRASOURCE SERVICES INC.	135.6	+12
31	SIGNAL PERFECTION LTD.	134.0	+16
32	HUNT ELECTRIC CORP.	133.0	-5
33	HATZEL & BUEHLER INC.	132.2	+18
34	E C CO.	129.8	+44
35	QUANTA SERVICES INC.	127.9	-90
36	DAVIS H. ELLIOT CO. INC.	124.3	+5
37	RAILWORKS CORP.	122.4	+5
38	THE STATE GROUP	120.2	-9
39	REDWOOD CITY ELECTRIC	119.0	NA
40	CONTINENTAL ELECTRICAL CONSTRUCTION CO.	117.5	+12
41	NEW RIVER ELECTRICAL CORP.	114.2	+2,673
42	O'CONNELL ELECTRIC CO. INC.	111.5	+38
43	REX MOORE ELECTRICAL CONTRS. & ENGRS.	111.0	+7
44	LAKE ERIE ELECTRIC COS.	108.8	+33
45	DELTA DIVERSIFIED ENTERPRISES INC.	108.0	+32
46	GUARANTEE ELECTRICAL CO.	106.1	0
47	ROGERS ELECTRIC	105.7	+22
48	ARDENT SERVICES	100.2	NA
49	MORSE ELECTRIC	100.0	+39
50	CLEVELAND ELECTRIC CO.	96.3	+7

NA=NOT AVAILABLE

## Mechanical

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	EMCOR GROUP INC.	2,159.0	+6
2	COMFORT SYSTEMS USA INC.	792.4	+17
3	KINETIC SYSTEMS INC.	478.0	+37
4	ACCO ENGINEERED SYSTEMS	407.0	+13
5	NOOTER CONSTRUCTION CO.	333.2	NA
6	SOUTHLAND INDUSTRIES	312.0	+6
7	MMC CORP.	231.9	+119
8	JH KELLY LLC	214.9	+65
9	STARCON INTERNATIONAL INC.	212.5	+16
10	MCKINSTRY	205.0	+118
11	JOHN E. GREEN CO.	204.9	+14
12	COLONIALWEBB CONTRACTORS	199.0	+20
13	LIMBACH FACILITY SERVICES	195.1	+9
14	MURPHY CO. MECHANICAL CONTRACTORS & ENGINEERS	194.6	+13
15	TDINDUSTRIES	172.9	+5
16	IVEY MECHANICAL CO. LLC	172.0	+22
17	J.F. AHERN CO.	161.6	+2
18	U.S. ENGINEERING CO.	159.2	+3
19	MCKENNEY'S INC. MECHANICAL CONTRACTORS AND ENGINEERS	156.1	+24
20	HARDER MECHANICAL CONTRACTORS INC.	155.9	+21
21	SAUER INC.	148.6	-26
22	AZGO INC.	131.9	+30
23	BRANDT ENGINEERING CO.	130.5	-2
24	STERLING BOILER & MECHANICAL INC.	125.2	+93
25	CRITCHFIELD MECHANICAL INC. (CMI)	125.1	+33
26	COASTAL MECHANICAL SERVICES	121.1	+32
27	HILL MECHANICAL GROUP	114.0	+29
28	BAHNSON HOLDINGS INC.	109.9	+72
29	FORT PITT GROUP LP	106.8	+12
30	A.O. REED & CO.	104.7	+20
31	JOHN W. DANFORTH CO.	101.9	+24
32	DORVIN D. LEIS CO. INC.	101.2	+42
33	MURRAY CO.	100.2	-4
34	RK MECHANICAL INC.	99.7	-2
35	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES	96.1	+39
36	UNIVERSITY MECHANICAL CONTRACTORS INC.	95.0	+98
37	HILL YORK	94.0	+25
38	FRESH MEADOW MECHANICAL CORP.	91.5	-3
39	NEWMECH COS. INC.	91.4	-23
40	WORTH & CO. INC.	91.3	+22
41	THE STATE GROUP	87.0	-6
42	HERMANSON CO. LLP	85.1	+89
43	MECHANICAL INC.	82.5	+16
44	MCCARL'S INC.	81.6	+11
45	GRUNAU CO.	81.3	+25
46	ELKHORN HOLDINGS INC.	80.4	NA
47	LEE CO.	78.2	+15
48	CHARLES E. JARRELL CONTRACTING INC.	77.2	+32
49	KSW MECHANICAL SERVICES, INC.	77.1	NA
50	PERFORMANCE MECHANICAL INC.	72.3	-17

NA=NOT AVAILABLE

and the employer," McPherson says. Contractors that fully comply with federal law may not be safe from local sanctions if their employees' documentation is proved false, he says. "The feds aren't doing anything on the front side, so local governments are stepping in."

A lack of a more comprehensive immigration policy also is hitting contractors in more technical specialties. Geotechnical specialty contractor Nicholson Construction's new owner, France's Soletanche-Bachy "has tremendous technical expertise, but immigration laws make it a problem to bring their experts here," says Andy Walker, Nicholson's president. Walker is troubled that, with a hot world construction market, "if foreign experts in this industry don't come here, they'll go elsewhere."

### No Red-Tag Specials Here

For most specialty contractors, materials prices seem to have moderated after a wild couple of years. "Steel seems to have leveled off with some small increases," says Scott Schuff, CEO of Schuff International. "In 30 years, I've never seen steel tube conduit vary in price more than 5%, but it doubled over the past couple years," says Pariseau of Sunwest. "But in the last 8 to 10 months, it seemed to moderate." Still, steel and copper price hikes cost the firm \$400,000 to \$500,000 in profits over the past couple years, he laments.

However, there are local fluctuations in pricing. One company that is looking at an interesting ride is Seretta Construction in Florida. "With the big drop in the residential market in Florida, materials costs around here have come way down," says McPherson. He estimates that concrete is down 20% and steel is down 15% from their peak prices, compared to rising prices at the firm's Carolinas offices.

But McPherson worries about what may come in Florida because of an environmental lawsuit. In *Sierra Club v. Flowers*, a federal district court judge in July ordered the closing of all limestone quarrying in the Lake Belt region in western Miami-Dade County over concerns about runoff affecting the area's drinking water.

“Those quarries supply about a third of the aggregate in the area,” McPherson says. “We’re already getting warnings from ready-mix suppliers to expect increases of up to \$15 per yard in the future.” He says that the runoff at the quarries have been monitored for years without a problem and is worried about what will happen if the ruling stands.

### Get Home Safely

Safety continues to be a priority among the Top 600. “The initiatives from OSHA’s Strategic Partnership are working out great,” says MYR’s Koertner. MYR was one of the industry partners that helped to develop the electrical transmission and distribution construction safety training program in 2004 that was renewed in August 2006. “It takes a while for the program to take effect but it is effective,” Koertner says.

For many specialty contractors, safety is a full-time commitment that forces all employees to become involved. “Sometimes you have to play dirty with employees,” says Bacon. “You just ask them what would happen to their spouses or children if they were maimed or killed on the job. It makes them think. And it works.”

Safety also is paying off in workers’ comp premiums. “Our senior management is committed to safety and holds people accountable to ensure the message is received,” says Santacrose of Tecta America. He notes that the firm has a .43 experience rating modifier. Another firm that is pushing safety is Giroux Glass. “We’re at a .65 modifier,” says Anne-Merelie Murrell, CEO. Between that and California’s worker’s compensation reforms, Giroux’s workers’ comp rates are going down.

Many California contractors agree that after a bumpy start, California’s workers’ reforms have begun to pay off for employers. “We were getting 25 to 30% in premium increases a few years ago,” says Brown of Sierra Pacific West. Now, his worker’s comp premiums are down at last.

### You Want It When?

One result on the current construction

## Masonry

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	MCGEE BROTHERS CO. INC.	127.03	+1
2	SUN VALLEY MASONRY INC.	72.97	+31
3	WESTERN CONSTRUCTION GROUP	71.53	+19
4	POMPANO MASONRY CORP.	53.19	+105
5	PYRAMID MASONRY CONTRACTORS INC.	45.88	-1
6	SEEDORFF MASONRY INC.	41.70	+10
7	WASCO INC.	39.54	+23
8	WILKS MASONRY CORP.	37.00	+46
9	DEE BROWN INC.	34.53	-26
10	NORTHLAND CONCRETE & MASONRY	32.00	+49
11	C.A. LINDMAN COS.	31.34	+38
12	MASONRY ARTS INC.	31.20	+25
13	MID-CONTINENTAL RESTORATION	31.00	+91
14	JOHN J. SMITH MASONRY CO.	24.80	+14
15	LUCIA GROUP INC.	24.60	-2
16	GRESSER COS. INC.	24.30	-8
17	D'AGOSTINO ASSOCIATES	22.00	NA
18	BRAZOS MASONRY INC.	21.70	NA
19	FRED KINATEDER MASONRY INC.	21.33	+25
20	MASONRY BUILDERS INC.	21.07	+5

NA=NOT AVAILABLE

## Concrete

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	MILLER & LONG CO. INC.	498.0	+24
2	STRUCTURAL GROUP	415.0	+30
3	BAKER CONCRETE CONSTRUCTION INC.	414.0	+45
4	BOMEL CONSTRUCTION CO. INC.	325.0	+82
5	CECO CONSTRUCTION GROUP	315.6	+20
6	UNITED FORMING INC.	233.0	+33
7	CAPFORM INC.	196.4	+26
8	HIGH CONCRETE GROUP LLC	195.0	-13
9	KEYSTONE CONCRETE PLACEMENT	191.1	+13
10	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC	154.8	+33
11	MCHUGH CONCRETE CONSTRUCTION	144.3	-19
12	S & F CONCRETE INC.	142.0	+18
13	S.B. BALLARD CONSTRUCTION CO.	118.0	+51
14	URBAN CONCRETE CONTRACTORS LTD.	115.1	+25
15	LARGO CONCRETE INC.	106.2	+15
16	COLASANTI SPECIALTY SERVICES INC.	104.4	NA
17	SOUTHERN PAN SERVICES CO.	102.3	+50
18	TILT-CON CORP.	90.0	+88
19	CONCRETE STRUCTURES OF THE MIDWEST INC.	86.6	+84
20	SOUTHLAND CONCRETE CORP.	85.3	+55

NA=NOT AVAILABLE

## Steel

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	SCHUFF INTERNATIONAL INC.	291.61	+39
2	MIDWEST STEEL INC.	190.64	+74
3	BEN HUR CONSTRUCTION CO.	83.12	+55
4	AREA ERECTORS INC.	76.57	+27
5	BUCKNER COS.	69.64	+56
6	SME STEEL	62.65	NA
7	NATIONAL STEEL CONSTRUCTORS LLC	44.15	NA
8	DANNY'S CONSTRUCTION CO. INC.	43.34	-32
9	L.P.R. CONSTRUCTION CO.	42.38	+28
10	SOWLES CO.	40.77	+17
11	CENTURY STEEL ERECTORS	39.34	+2
12	ADAMS & SMITH INC.	36.95	+69
13	WASHINGTON IRON WORKS	35.06	+3
14	BASDEN STEEL	34.20	+13
15	CSE INC.	33.01	+32
16	SUPERIOR RIGGING & ERECTING CO. INC.	31.00	+99
17	BURGESS STEEL LLC	30.00	NA
18	TOP FLITE CONSTRUCTION INC.	23.30	+13
19	NOOTER CONSTRUCTION CO.	18.51	NA
20	RELIABLE STEEL INC.	18.00	NA

NA=NOT AVAILABLE

## Excavation/Foundation

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	HAYWARD BAKER INC. (A KELLER CO.)	346.0	+35
2	AMERICAN ASPHALT & GRADING	229.2	+51
3	BERKEL & CO. CONTRACTORS INC.	211.0	+17
4	MALCOLM DRILLING CO. INC.	164.4	+21
5	CASE FOUNDATION CO.	135.3	+28
6	RYAN INC. CENTRAL	123.3	-10
7	INDEPENDENCE EXCAVATING INC.	105.3	+3
8	MANAFORT BROTHERS INC.	103.4	+16
9	NICHOLSON CONSTRUCTION CO.	99.1	+113
10	MCKINNEY DRILLING CO.	97.5	+2
11	CONDON-JOHNSON & ASSOC. INC.	91.0	+5
12	FOUNDATION CONSTRUCTORS INC.	84.2	+35
13	BEAVER EXCAVATING CO.	81.0	-23
14	RICHARD GOETTLE INC.	76.6	+44
15	RUTTURA & SONS CONSTRUCTION CO. INC.	72.0	+47
16	VEIT	70.7	NA
17	E.S. WAGNER CO.	70.1	NA
18	SCHLOUCH INC.	62.3	-4
19	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST	62.3	+4
20	ANDERSON DRILLING	58.8	+22

NA=NOT AVAILABLE

boom is that equipment is at a premium in most regions. "Lead times for heavy equipment are getting longer," says Levy of Railworks. "The track business is very equipment intensive so we always took care of our equipment, but now its worth all the more so we are spending more time and money on maintenance."

One state where contractors are really facing equipment problems is California, where new clean air regulations for off-road vehicles have firms scrambling. "It will cost about \$13 billion for contractors to retrofit in the state," says Brown of Sierra Pacific West. "The mom-and-pop shops won't feel it much since they mostly rent and the big national contractors will simply rotate their older equipment out, but the mid-sized firms will take a hit." Brown estimates that it could cost his firm upward of \$50 million over the next five to seven years to fully comply with the new rules. "All we are asking for is a mechanism to let us to comply with the rules without major financial problems," he says.

For some contractors, there is an added concern about acquiring equipment. "We use a lot of specialized drilling equipment, and most of it comes from Europe," says Walker of Nicholson. But he says a lot of that equipment is now going to China and India, where the demand is so great. "With this demand and the weak dollar, we are spending as much as a 25 to 30% premium for this equipment." ■

## Glazing/Curtain Wall

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	HARMON INC.	272.3	+24
2	ENCLOS CORP.	155.0	+10
3	WALTERS & WOLF	137.0	+12
4	TRAINOR GLASS CO.	94.2	+27
5	W & W GLASS LLC	80.0	+33
6	ARCHITECTURAL GLASS & ALUMINUM CO.	70.0	+57
7	KARAS & KARAS GLASS CO. INC.	46.8	+14
8	HALEY-GREER INC.	40.0	NA
9	GIROUX GLASS INC.	36.5	+98
10	T.S.G. INDUSTRIES INC.	36.4	NA
11	MTH INDUSTRIES	28.2	+2
12	ARCHITECTURAL WALL SYSTEMS CO.	28.0	NA
13	HEINAMAN CONTRACT GLAZING	23.8	+15
14	MASONRY ARTS INC.	22.6	+2
15	ZEPHYR ALUMINUM LLC	22.0	+9
16	NATIONAL CONSTRUCTION ENTERPRISES INC.	21.5	-13
17	AJAY GLASS & MIRROR CO. INC.	19.4	+50
18	UNITY INTERNATIONAL	18.7	NA
19	TOWER GLASS INC.	18.5	+16
20	R & R WINDOW CONTRACTORS INC.	15.2	+16

NA=NOT AVAILABLE

## Utility

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	QUANTA SERVICES INC.	1,086.8	+77
2	INFRASOURCE SERVICES INC.	813.7	+18
3	HENKELS & MCCOY INC.	716.1	+18
4	TEAM FISHEL	172.0	-1
5	MILLER PIPELINE CORP.	152.4	NA
6	NORTHEAST REMSCO CONSTRUCTION INC.	104.0	0
7	TC CONSTRUCTION CO. INC.	89.4	NA
8	W.A. CHESTER LLC	76.1	+70
9	BORDERLAND CONSTRUCTION CO. INC.	55.3	+74
10	GAINES AND CO.	54.6	+9
11	RMCI INC.	51.3	+18
12	SNELSON COS. INC.	48.8	+29
13	DIVERSIFIED UTILITY SERVICES INC.	47.1	NA
14	KIMMINS CONTRACTING CORP.	40.5	+29
15	MICHAEL F. RONCA & SONS INC.	40.0	NA
16	STARK EXCAVATING INC.	39.2	NA
17	GREGORY ELECTRIC CO. INC.	34.1	NA
18	ALEX E. PARIS CONTRACTING CO. INC.	33.6	+15
19	REDFORD CONSTRUCTION INC.	32.4	NA
20	JOHNSON-DAVIS INC.	31.8	NA

NA=NOT AVAILABLE

## Painting

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	THE BROCK GROUP	134.0	NA
2	PROTHERM SERVICES GROUP LLC	89.1	+25
3	K2 INDUSTRIAL SERVICES INC.	59.8	-3
4	AVALOTIS CORP.	49.0	+26
5	TECHNO COATINGS INC.	44.3	+3
6	RPI COATING INC.	35.0	+7
7	SWANSON & YOUNGDALE INC.	34.7	-6
8	ASCHER BROTHERS CO. INC.	33.4	+11
9	GRESSER COS. INC.	29.7	NA
10	FD THOMAS INC.	29.5	+49
11	THE AULSON CO. INC.	29.1	-48
12	VULCAN PAINTERS INC.	27.7	+14
13	SERVICE PAINTING CORP.	26.2	0
14	SPECTRUM CONTRACTING INC.	25.7	NA
15	THOMAS INDUSTRIAL COATINGS INC.	25.5	+23
16	NORTH AMERICAN COATINGS	24.7	+4
17	MULTIPLE PLANT SERVICES INC.	23.4	+7
18	LONG PAINTING CO.	23.0	NA
19	JERRY THOMPSON & SONS PAINTING INC.	22.9	+12
20	HARTMAN WALSH PAINTING CO.	20.1	+9

NA=NOT AVAILABLE

## Wall/Ceiling

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	PERFORMANCE CONTRACTING GROUP INC.	447.4	+21
2	KHS&S CONTRACTORS	374.2	+16
3	STANDARD DRYWALL INC.	271.7	+42
4	ACOUSTI ENGINEERING CO. OF FLORIDA	190.0	+19
5	NATIONAL CONSTRUCTION ENTERPRISES INC.	170.6	-3
6	F.L. CRANE & SONS INC.	157.1	+35
7	ISEC INC.	154.2	NA
8	E & K COS. INC.	151.5	+28
9	MIDWEST DRYWALL CO. INC.	131.3	+14
10	PRECISION WALLS INC.	126.4	+26
11	BAKER DRYWALL	90.8	+21
12	GROUP BUILDERS INC.	80.3	+6
13	THE DONALDSON ORGANIZATION	80.0	NA
14	SLOAN & CO. INC.	67.7	+37
15	THE CIRCLE GROUP	66.5	+8
16	WYATT INC.	60.4	+35
17	MADER SOUTHEAST INC.	59.5	0
18	PACIFIC CONSTRUCTION SYSTEMS INC.	57.0	+16
19	SPECTRUM INTERIORS INC.	49.4	-5
20	BAYSIDE INTERIORS INC.	48.2	+125

NA=NOT AVAILABLE

## Roofing

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	TECTA AMERICA CORP.	422.1	+26
2	CENTIMARK CORP.	370.4	+7
3	LATITE ROOFING & SHEETMETAL CO.	148.5	+37
4	BAKER ROOFING CO.	121.5	+21
5	ADVANCED ROOFING INC.	91.1	+96
6	CROWTHER ROOFING & SHEET METAL OF FL INC.	73.7	+31
7	HOLLAND ROOFING	72.0	+38
8	BEST CONTRACTING SERVICES INC.	70.5	+8
9	THE CAMPBELL COS.	52.2	+8
10	DOUGLASS ROOFING CO.	38.2	+19
11	KALKREUTH ROOFING & SHEET METAL INC.	36.2	+9
12	ORNDORFF & SPAID INC.	34.5	+17
13	BELDON ENTERPRISES INC.	33.3	-8
14	ALLSOUTH SUBCONTRACTORS INC.	31.1	+4
15	COMMERCIAL ROOFERS INC.	30.7	+21
16	SCHREIBER ROOFING	29.1	-14
17	THE FRED CHRISTEN & SONS CO.	28.1	-9
18	ELMER W. DAVIS INC.	26.0	NA
19	K2 INDUSTRIAL SERVICES INC.	24.7	+114
20	EVANS ROOFING CO. INC.	23.0	+30

NA=NOT AVAILABLE

## Sheet Metal

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	KIRK & BLUM - A CECO ENVIRONMENTAL CO.	104.8	+29
2	LIMBACH FACILITY SERVICES	72.8	-15
3	HILL MECHANICAL GROUP	66.6	+17
4	BAHNSON HOLDINGS INC.	59.2	-38
5	CROWN CORR INC.	59.0	-19
6	BONLAND INDUSTRIES INC.	57.3	+24
7	SUPERIOR AIR HANDLING CORP.	55.0	+58
8	TDINDUSTRIES	49.4	+5
9	DEE CRAMER INC.	32.3	+8
10	HOLADAY-PARKS INC.	25.0	+16
11	BAKER GROUP	24.0	NA
12	JH KELLY LLC	22.2	NA
13	YEAROUT MECHANICAL INC.	21.7	+99
14	MMC CORP.	19.3	-58
15	CROWTHER ROOFING & SHEET METAL OF FL INC.	18.4	+31
16	MILLER BONDED INC.	18.4	NA
17	APOLLO SHEET METAL INC.	16.9	NA
18	BHW SHEET METAL CO.	16.7	+34
19	J.B. HENDERSON CONSTRUCTION CO. INC.	16.4	+42
20	ARCTIC SHEET METAL INC.	16.4	+5

NA=NOT AVAILABLE

## Demolition/Wrecking

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	PENHALL CO.	183.8	+18
2	D.H. GRIFFIN WRECKING CO. INC.	147.4	+38
3	BRANDENBURG INDUSTRIAL SERVICE CO.	137.0	-12
4	BIERLEIN DEMOLITION & DISMANTLING	74.8	-8
5	CLEVELAND WRECKING CO.	72.0	-1
6	NUPRECON LP	71.3	+54
7	TESTA CORP.	69.4	+98
8	CST ENVIRONMENTAL INC.	69.0	+2
9	MAZZOCCHI WRECKING INC.	53.0	-11
10	MANAFORT BROTHERS INC.	50.2	+16
11	NORTH AMERICAN SITE DEVELOPERS INC. (NASDI)	50.0	0
12	THE WINTER CONSTRUCTION CO.	42.7	+1,142
13	CHERRY DEMOLITION	29.9	+62
14	MIDWEST STEEL & ALLOY INC.	28.8	+15
15	MIDWEST STEEL CO. INC.	26.9	+30
16	ROBINETTE DEMOLITION INC.	26.7	+10
17	R.W. RHINE INC.	22.8	+41
18	BEDROC CONTRACTING LLC	22.1	NA
19	O'ROURKE WRECKING CO.	21.6	+4
20	AMERICAN DEMOLITION/CONCRETE CUTTING	20.7	+74

NA=NOT AVAILABLE

## Asbestos Abatement

RANK	FIRM	2006 REVENUE (\$ MIL.)	% CHG. '05-'06
1	LVI SERVICES INC.	326.0	-14
2	THE WINTER CONSTRUCTION CO.	128.2	+964
3	IREX CONTRACTING GROUP	47.6	+17
4	PDG ENVIRONMENTAL INC.	45.0	-5
5	MARCOR REMEDIATION INC.	42.3	+44
6	PRECISION ENVIRONMENTAL CO.	34.3	+10
7	PERFORMANCE CONTRACTING GROUP INC.	29.8	+19
8	CST ENVIRONMENTAL INC.	29.6	+2
9	ARC ABATEMENT INC.	23.1	-13
10	THE AULSON CO. INC.	22.7	-2
11	GOEL SERVICES INC.	22.1	+27
12	AMERICAN TECHNOLOGIES INC.	17.3	NA
13	THE BROCK GROUP	14.1	NA
14	PROTHERM SERVICES GROUP LLC	13.7	NA
15	SPRAY SYSTEMS/ENVIRONMENTAL RESPONSE	13.2	-25
16	MCCARL'S INC.	10.2	+546
17	ESA INC.	9.6	NA
18	ENVIRONMENTAL REMEDIATION SERVICES INC.	8.0	NA
19	ENVIRONMENTAL HOLDINGS GROUP LLC	7.2	+33
20	INSULATION SPECIALTIES INC.	6.9	+2

NA=NOT AVAILABLE

# Revenue Soars Across the Board

The market for specialty contractors in 2006 was booming. Despite concerns about the economy, most say that 2007 will be at least as good. ENR's Top 600 Specialty Contractors generated \$65.47 billion in revenue in 2006, up 14.0% from \$57.44 billion in 2005. This increase was achieved despite the absence from this year's list of Johnson Controls Inc., Milwaukee, and Integrated Electrical Services Inc., Houston, No. 3 and 4 on last year's list. If you disregard their combined \$2.94 billion in 2005 revenue from last year's list, the Top 600's combined revenue rose 20.1%.

## How To Use The Tables

**COMPANIES** are ranked according to construction revenue in 2006 in \$ millions from specialty contracting in a prime or subcontracting capacity. Firms that were not ranked in 2006 are designated by a double asterisk (\*\*). New contract awards are for contracts awarded in 2006. NA=Not Available.

**KEY TO SPECIALTY TYPE:** A=asbestos abatement; C=concrete; D=demolition/wrecking; E=electrical; G=glazing/curtain wall; M=mechanical; MA=masonry; O=other; P=painting; R=roofing; SH=sheet metal; ST=steel erection; U=utility; W=wall/ceiling; X=excavation/foundation.

### KEY TO MARKET TYPE:

- ▶ **GENERAL BUILDING**=commercial buildings, offices, stores, educational facilities, government buildings, hospitals, medical facilities, hotels, apartments, housing, etc.
- ▶ **MANUFACTURING**=auto assembly, electronic assembly, textile plants.
- ▶ **POWER**=thermal and hydroelectric powerplants, waste-to-energy plants, transmis-

sion lines, substations, cogeneration plants, etc.

- ▶ **WATER SUPPLY**=dams, reservoirs, transmission pipelines, distribution mains, irrigation canals, desalination and potability treatment plants, pumping stations, etc.
- ▶ **SEWER/WASTE**=sanitary and storm sewers, wastewater treatment plants, pumping plants, incinerators, industrial waste facilities, etc.
- ▶ **INDUSTRIAL PROCESS**=pulp and paper mills, steel mills, nonferrous metal refineries, pharmaceutical plants, chemical plants, food and other processing plants, etc.
- ▶ **PETROLEUM**=refineries, petrochemical plants, offshore facilities, pipelines, etc.
- ▶ **TRANSPORTATION**=airports, bridges, roads, canals, locks, dredging, marine facilities, railroads, tunnels, etc.
- ▶ **HAZARDOUS WASTE**=chemical and nuclear waste treatment, asbestos and lead abatement, etc.
- ▶ **TELECOMMUNICATIONS**=transmission lines and cabling, towers and antennae, Web hotels, etc.

## The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	
1	1	EMCOR GROUP INC., Norwalk, Conn. <sup>1</sup>	M/E	5,021.0	5,758.5	63	3	1	0	12	0	20	0	1	
2	2	QUANTA SERVICES INC., Houston, Texas <sup>2</sup>	U/O	2,131.0	1,295.1	6	0	53	0	0	16	4	0	13	
3	6	SIEMENS BUILDING TECHNOLOGIES, Buffalo Grove, Ill. <sup>3</sup>	O	1,200.0	1,400.0	65	15	5	0	0	0	15	0	0	
4	5	COMFORT SYSTEMS USA INC., Houston, Texas <sup>4</sup>	M/O	1,056.5	881.8	90	10	0	0	0	0	0	0	0	
5	8	INFRASOURCE SERVICES INC., Media, Pa. <sup>5</sup>	U/E	955.0	NA	0	0	64	0	0	28	1	0	7	
6	7	MASTEC INC., Coral Gables, Fla. <sup>6</sup>	O	945.8	1,100.0	0	0	17	0	0	0	0	0	83	
7	9	HENKELS & MCCOY INC., Blue Bell, Pa. <sup>7</sup>	U	775.9	775.9	0	0	45	2	0	22	0	0	19	
8	10	PERFORMANCE CONTRACTING GROUP INC., Lenexa, Kan. <sup>8</sup>	W/O	745.7	735.2	56	16	12	0	0	7	4	0	0	
9	**	THE BROCK GROUP, Houston, Texas <sup>9</sup>	O/P	705.3	153.0	0	0	15	0	0	74	0	0	0	
10	11	MYR GROUP INC., Rolling Meadows, Ill.	E	533.7	231.6	8	0	83	0	1	7	0	0	1	
11	13	MILLER & LONG CO. INC., Bethesda, Md.	C	498.0	NA	100	0	0	0	0	0	0	0	0	
12	14	SCHUFF INTERNATIONAL INC., Phoenix, Ariz. <sup>12</sup>	ST/O	494.3	658.9	88	1	1	0	0	6	0	0	0	
13	15	KINETIC SYSTEMS INC., Durham, NC	M	478.0	520.0	10	0	0	0	0	90	0	0	0	
14	19	TECTA AMERICA CORP., Skokie, Ill.	R	422.1	384.5	65	30	0	0	0	5	0	0	0	
15	26	BERGELECTRIC CORP., Los Angeles, Calif.	E	419.2	421.8	75	10	0	0	5	0	5	0	5	
16	21	STRUCTURAL GROUP, Hanover, Md.	C	415.0	450.0	25	15	30	0	5	15	10	0	0	
17	27	BAKER CONCRETE CONSTRUCTION INC., Monroe, Ohio	C	414.0	525.0	78	4	17	0	0	0	2	0	0	
18	17	ACCO ENGINEERED SYSTEMS, Glendale, Calif.	M	407.0	422.0	85	0	0	0	0	15	0	0	0	
19	85	MMC CORP., Overland Park, Kan.	M/O	386.5	357.5	45	15	0	0	0	40	0	0	0	
20	25	CECO CONSTRUCTION GROUP, Kansas City, Mo.	C/E	375.8	402.5	99	0	0	0	0	0	0	0	1	
21	20	KHS&S CONTRACTORS, Tampa, Fla.	W	374.2	374.2	100	0	0	0	0	0	0	0	0	
22	18	CENTIMARK CORP., Canonsburg, Pa.	R	370.4	372.6	50	25	0	0	0	25	0	0	0	
23	**	NOOTER CONSTRUCTION CO., St. Louis, Mo.	M	370.2	348.0	0	2	20	0	0	78	0	0	0	
24	30	ROSENDIN ELECTRIC INC., San Jose, Calif.	E	366.0	587.0	49	20	18	3	3	0	5	0	2	
25	12	CARPENTER CONTRACTORS OF AMERICA INC., Pompano Beach, Fla. <sup>25</sup>	E	353.6	326.5	100	0	0	0	0	0	0	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 1=FACILITIES; 2=TELECOM/CABLE, GAS & ANCILLARY; 3=ENERGY MANAGEMENT, BUILDING AUTOMATION, HVAC CONTROLS, FIRE ALARM-LIFE SAFETY AND SECURITY; 4=PLUMBING, CONTROLS, OTHER; 5=PAVING; 6=INFRASTRUCTURE CONSTRUCTION; 7=TELEDATA; 8=INSULATION, RIGGING; 9=SCAFFOLDING, INSULATION, GENERAL MAINTENANCE; 12=STEEL FABRICATION/ERECTION (NON SELF-PERFORM); 25=TRUSS MFG. & INSTALLATION

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.	
26	34	HAYWARD BAKER INC. (A KELLER CO.), Odenton, Md.	X	346.0	338.0	15	10	15	10	10	20	20	0	0	
27	33	RAILWORKS CORP., New York, N.Y. <sup>27</sup>	O/E	340.0	480.0	0	0	2	0	0	15	83	0	0	
28	35	CUPERTINO ELECTRIC INC., San Jose, Calif.	E	338.9	NA	95	0	0	0	0	0	0	0	5	
29	32	M.C. DEAN INC., Dulles, Va.	E	332.0	400.0	55	0	0	5	5	0	15	0	20	
30	40	STEEFAB INC., Charlotte, N.C.	O	330.0	370.0	50	20	15	0	0	5	10	0	0	
31	16	LVI SERVICES INC., New York, N.Y.	A	326.0	NA	75	4	5	0	0	13	3	0	0	
32	62	BOMEL CONSTRUCTION CO. INC., Anaheim Hills, Calif.	C	325.0	400.0	100	0	0	0	0	0	0	0	0	
33	24	SOUTHLAND INDUSTRIES, Irvine, Calif.	M	312.0	453.0	95	5	0	0	0	0	0	0	0	
34	71	MMR GROUP INC., Baton Rouge, La.	E	302.0	140.0	0	15	25	0	0	45	0	0	0	
35	39	MASS. ELECTRIC CONSTRUCTION CO., Boston, Mass.	E	296.4	169.6	13	1	15	2	0	7	60	0	2	
36	43	MORROW-MEADOWS CORP., City of Industry, Calif.	E	291.5	615.3	68	0	0	0	7	18	5	0	2	
37	28	LIMBACH FACILITY SERVICES, Pittsburgh, Pa.	M/S/E	291.2	276.9	95	0	0	1	2	2	0	0	0	
38	38	HELIX ELECTRIC INC., San Diego, Calif.	E	288.0	324.0	70	0	0	0	10	0	10	0	10	
39	31	SUNCOAST POST-TENSION LTD., Houston, Texas <sup>39</sup>	O	286.0	279.0	98	2	0	0	0	0	0	0	0	
40	44	HARMON INC., Eden Prairie, Minn.	G	272.3	285.2	100	0	0	0	0	0	0	0	0	
41	55	STANDARD DRYWALL INC., Lakeside, Calif.	W	271.7	209.3	100	0	0	0	0	0	0	0	0	
42	22	AMERICAN ASPHALT & GRADING, Las Vegas, Nev.	X/C	269.7	83.0	100	0	0	0	0	0	0	0	0	
43	48	THE NEWTRON GROUP INC., Baton Rouge, La.	E	264.8	NA	0	0	30	0	0	70	0	0	0	
44	36	ISEC INC., Englewood, Colo. <sup>44</sup>	W/O	257.0	280.0	100	0	0	0	0	0	0	0	0	
45	75	MILLER ELECTRIC CO., Jacksonville, Fla.	E	249.1	301.6	63	3	2	0	0	2	24	0	6	
46	51	SAUER INC., Pittsburgh, Pa. <sup>46</sup>	M/O	247.7	335.7	80	5	8	0	0	7	0	0	0	
47	87	JH KELLY LLC, Longview, Wash.	M/SH	247.0	247.0	35	5	20	0	0	40	0	0	0	
48	37	TDINDUSTRIES, Dallas, Texas	M/SH/E	247.0	247.0	95	0	0	0	0	5	0	0	0	
49	45	IREX CONTRACTING GROUP, Lancaster, Pa. <sup>49</sup>	O/A	238.1	256.1	43	6	16	0	0	29	1	4	0	
50	47	PACIFIC COAST STEEL, San Diego, Calif.	O	237.1	269.6	75	0	0	5	5	0	15	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 27=TRACK CONSTRUCTION; 39=POST-TENSION & CONCRETE REINFORCING STEEL; 44=LABORATORY CASEWORK AND EQUIPMENT; 46=GENERAL CONSTRUCTION; 49=INSULATION/DRYWALL/FIRESTOP

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS/ PETRO.	HAZ. TRANSP.	WASTE	TELE- COMM.	
51	53	GATE CONSTRUCTION MATERIALS GROUP, Jacksonville, Fla. <sup>51</sup>	O	236.2	274.0	98	0	0	0	0	0	0	2	0	0
52	29	FISK, Houston, Texas	E	235.3	317.5	64	3	0	0	1	0	10	0	22	
53	64	UNITED FORMING INC., Austell, Ga.	C	233.0	268.0	87	0	0	0	0	0	3	10	0	
54	50	JOHN E. GREEN CO., Highland Park, Mich. <sup>54</sup>	M/O	230.3	230.3	35	45	5	0	15	0	0	0	0	
55	54	PENHALL CO., Anaheim, Calif.	D/O	226.9	172.4	18	10	3	3	1	5	59	0	1	
56	46	MOTOR CITY ELECTRIC CO., Detroit, Mich.	E	226.8	135.1	57	40	1	0	0	0	2	0	0	
57	59	SACHS ELECTRIC CO., St. Louis, Mo.	E	224.5	333.5	36	9	27	5	1	7	8	0	7	
58	66	THE WINTER CONSTRUCTION CO., Atlanta, Ga. <sup>58</sup>	A/D/O	213.7	225.2	84	0	0	0	9	0	0	7	0	
59	58	STARCON INTERNATIONAL INC., Manhattan, Ill.	M	212.5	NA	0	0	0	0	0	100	0	0	0	
60	63	ALDRIDGE ELECTRIC, Libertyville, Ill. <sup>60</sup>	E/O	212.0	114.4	10	0	0	0	0	0	77	0	3	
61	60	BERKEL & CO. CONTRACTORS INC., Bonner Springs, Kan.	X	211.0	278.0	30	5	25	5	5	25	5	0	0	
62	42	THE STATE GROUP, Evansville, Ind.	E/M	207.2	142.0	12	43	26	0	0	16	0	0	0	
63	70	MCKINSTRY, Seattle, Wash.	M	205.0	275.0	65	0	0	0	0	35	0	0	0	
64	69	COLONIALWEBB CONTRACTORS, Richmond, Va.	M	199.0	171.0	85	15	0	0	0	0	0	0	0	
65	77	FAITH TECHNOLOGIES INC., Appleton, Wis.	E	197.2	146.7	45	14	0	2	2	16	4	2	15	
66	79	CAPFORM INC., Carrollton, Texas	C	196.4	165.5	100	0	0	0	0	0	0	0	0	
67	78	TRULAND SYSTEMS CORP., Reston, Va.	E	196.0	191.1	83	2	0	0	1	0	8	0	6	
68	41	HIGH CONCRETE GROUP LLC, Denver, Pa.	C	195.0	252.0	80	0	0	0	0	10	10	0	0	
69	65	MURPHY CO. MECHANICAL CONTRS. & ENGRS., St. Louis, Mo.	M	194.6	226.4	30	38	5	0	0	27	0	0	0	
70	49	NATIONAL CONSTRUCTION ENTERPRISES INC., Ypsilanti, Mich.	W/G	192.1	231.1	100	0	0	0	0	0	0	0	0	
71	68	KEYSTONE CONCRETE PLACEMENT, Houston, Texas	C	191.1	197.2	100	0	0	0	0	0	0	0	0	
72	125	MIDWEST STEEL INC., Detroit, Mich.	ST	190.6	188.0	25	70	0	0	0	5	0	0	0	
73	73	ACOUSTI ENGINEERING CO. OF FLORIDA, Orlando, Fla.	W	190.0	170.0	60	10	0	0	0	0	30	0	0	
74	129	CACHE VALLEY ELECTRIC CO., Logan, Utah	E	189.4	198.0	43	0	0	0	0	31	4	0	14	
75	82	MCGEE BROTHERS CO. INC., Monroe, N.C. <sup>75</sup>	MA/X	181.0	5.3	100	0	0	0	0	0	0	0	0	
76	88	HILL MECHANICAL GROUP, Franklin Park, Ill.	M/SH	180.7	173.8	63	27	0	0	0	1	0	0	9	
77	**	SME STEEL, West Jordan, Utah <sup>77</sup>	O/ST	179.0	350.0	100	0	0	0	0	0	0	0	0	
78	93	CONSOLIDATED ELECTRICAL SERVICES, Norwood, Mass. <sup>78</sup>	E/O	175.0	125.0	70	10	0	0	0	10	0	0	10	
79	99	WAYNE J. GRIFFIN ELECTRIC INC., Holliston, Mass.	E	175.0	222.0	86	3	0	0	8	0	2	0	0	
80	94	WALKER ENGINEERING INC., Fort Worth, Texas	E	172.5	225.3	100	0	0	0	0	0	0	0	0	
81	92	IVEY MECHANICAL CO. LLC, Kosciusko, Miss.	M	172.0	166.0	70	20	0	0	5	0	5	0	0	
82	57	TEAM FISHEL, Columbus, Ohio	U	172.0	201.0	0	0	0	0	0	0	0	0	90	
83	72	WALTERS & WOLF, Fremont, Calif.	G/O	170.4	NA	100	0	0	0	0	0	0	0	0	
84	74	BAHNSON HOLDINGS INC., Winston-Salem, N.C.	M/SH	169.0	174.0	20	0	0	0	0	55	0	25	0	
85	96	HARDER MECHANICAL CONTRACTORS INC., Portland, Ore. <sup>85</sup>	M	167.7	125.8	5	60	4	0	1	30	0	0	0	
86	102	MALCOLM DRILLING CO. INC., San Francisco, Calif.	X	164.4	176.2	24	0	0	1	1	0	74	0	0	
87	**	ELKHORN HOLDINGS INC., Evanston, Wyo.	M/E/C	164.1	175.9	0	0	6	0	0	91	0	0	0	
88	76	J.F. AHERN CO., Fond du Lac, Wis.	M	161.6	156.7	34	15	11	0	15	20	0	0	0	
89	139	INDUSTRIAL SPECIALTY CONTRACTORS LLC (ISC), Baton Rouge, La.	E	161.0	165.0	0	0	0	0	0	100	0	0	0	
90	166	STERLING BOILER & MECHANICAL INC., Evansville, Ind. <sup>90</sup>	M/ST/E	160.5	137.5	0	0	85	0	0	15	0	0	0	
91	81	U.S. ENGINEERING CO., Kansas City, Mo.	M	159.2	200.6	70	6	2	0	2	12	3	0	3	
92	86	PARSONS ELECTRIC LLC, Minneapolis, Minn.	E	157.8	138.6	63	0	13	0	0	14	0	0	10	
93	115	F.L. CRANE & SONS INC., Fulton, Miss.	W	157.1	163.2	100	0	0	0	0	0	0	0	0	
94	100	TRI-CITY ELECTRICAL CONTRACTORS INC., Altamonte Springs, Fla.	E	156.8	173.0	0	0	0	0	0	95	0	0	5	
95	109	MCKENNEY'S INC. MECH. CONTRACTORS AND ENGRS., Atlanta, Ga.	M	156.1	178.1	100	0	0	0	0	0	0	0	0	
96	124	UNITY INTERNATIONAL, New York, N.Y.	E/G	155.6	175.0	86	0	0	0	0	0	2	0	12	
97	90	ENCLOS CORP., Eagan, Minn.	G	155.0	250.0	100	0	0	0	0	0	0	0	0	
98	114	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC, Houston, Texas	C	154.8	207.6	100	0	0	0	0	0	0	0	0	
99	108	E&K COS. INC., Omaha, Neb.	W	154.6	142.3	99	0	0	0	0	0	1	0	0	
100	112	INGLETT & STUBBS LLC, Mableton, Ga.	E	154.0	175.0	98	0	0	0	0	2	0	0	0	

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 51=PRECAST CONCRETE; 54=FIRE PROTECTION; 58=REMEDIATION; 60=DRILLING; 75=GRADING; 77=FABRICATION; 78=TELECOM; 85=FABRICATION; 90=REFRACTORY

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	SUPPLY	WASTE	WATER SEWER/	INDUS./	HAZ. WASTE	TELE- COMM.
101	106	MANAFORT BROTHERS INC., Plainville, Conn.	X/D	153.6	175.0	60	0	0	0	0	0	15	15	10
102	**	MILLER PIPELINE CORP., Indianapolis, Ind.	U	152.4	152.4	0	0	0	1	18	81	0	0	0
103	83	BRANDT ENGINEERING CO., Dallas, Texas	M/E	151.8	285.0	65	30	0	0	0	5	0	0	0
104	104	COASTAL MECHANICAL SERVICES, Melbourne, Fla.	M/E	151.4	201.7	76	13	0	0	0	11	0	0	0
105	105	WESTERN CONSTRUCTION GROUP, St. Louis, Mo.	C/MA	150.3	161.2	95	3	0	2	0	0	0	0	0
106	128	LATITE ROOFING & SHEETMETAL CO., Pompano Beach, Fla.	R	148.5	111.6	100	0	0	0	0	0	0	0	0
107	130	D.H. GRIFFIN WRECKING CO. INC., Greensboro, N.C.	D	147.4	NA	40	10	10	0	0	30	10	0	0
108	**	TOLTEST INC., Maumee, Ohio	M/E/U	145.8	229.8	10	0	0	0	0	0	0	0	0
109	237	ALLISON SMITH LLC, Atlanta, Ga.	E	145.5	163.0	95	0	0	0	0	0	0	0	0
110	61	MCHUGH CONCRETE CONSTRUCTION, Chicago, Ill.	C	144.3	208.2	90	0	0	0	0	0	7	0	0
111	143	CASEY INDUSTRIAL INC., Broomfield, Colo. <sup>111</sup>	M/E	142.8	62.4	0	0	65	0	0	35	0	0	0
112	97	NEWMECH COS. INC., St. Paul, Minn. <sup>112</sup>	M/O/SH	142.8	54.3	34	5	36	10	4	9	1	1	0
113	126	AZCO INC., Menasha, Wis.	M	142.3	171.3	2	2	93	0	0	3	0	0	0
114	**	KEARNEY COS., Tampa, Fla. <sup>114</sup>	O/ST	142.0	117.0	0	0	0	0	0	0	0	0	0
115	110	S&F CONCRETE INC., Hudson, Mass.	C	142.0	NA	100	0	0	0	0	0	0	0	0
116	52	E-J ELECTRIC INSTALLATION CO., New York, N.Y.	E	138.8	45.0	50	0	10	0	15	0	20	0	5
117	**	WACHTER, Lenexa, Kan. <sup>117</sup>	O/E	138.0	117.0	13	10	0	0	1	6	0	0	70
118	238	ATLANTIC INDUSTRIAL INC., Columbia, Md. <sup>118</sup>	O	137.0	47.0	2	0	5	0	0	93	0	0	0
119	123	PROTHERM SERVICES GROUP LLC, Houston, Texas <sup>119</sup>	P/O/A	137.0	NA	0	5	0	0	0	95	0	0	0
120	80	BRANDENBURG INDUSTRIAL SERVICE CO., Chicago, Ill.	D	137.0	88.9	5	10	15	0	0	50	10	10	0
121	132	CASE FOUNDATION CO., Roselle, Ill.	X	135.3	105.7	61	0	14	0	0	0	25	0	0
122	117	SIGNAL PERFECTION LTD., Columbia, Md.	E	134.0	NA	0	0	0	0	0	0	0	0	0
123	91	HUNT ELECTRIC CORP., St. Paul, Minn.	E	133.0	178.2	62	25	5	0	5	0	0	0	3
124	122	PRECISION WALLS INC., Cary, N.C.	W	133.0	134.0	98	0	0	0	0	0	2	0	0
125	121	HATZEL & BUEHLER INC., Wilmington, Del.	E	132.2	134.6	55	10	0	0	0	20	0	0	10
126	116	MIDWEST DRYWALL CO. INC., Wichita, Kan.	W	131.3	146.0	100	1	0	0	0	0	0	0	0
127	107	K2 INDUSTRIAL SERVICES INC., Hammond, Ind. <sup>127</sup>	P/O/R	129.9	148.6	20	1	11	0	0	67	0	0	0
128	158	E C CO., Portland, Ore.	E	129.8	170.0	45	20	0	0	5	20	5	0	5
129	89	BERMUDEZ, LONGO, DIAZ-MASSO SE, San Juan, P.R.	E/M	128.0	148.6	58	30	8	0	2	0	0	0	2
130	157	BARNHART CRANE & RIGGING CO., Memphis, Tenn. <sup>130</sup>	O	128.0	130.0	20	10	50	0	0	20	0	0	0
131	153	CRITCHFIELD MECHANICAL INC. (GMI), Menlo Park, Calif.	M	125.1	175.0	100	0	0	0	0	0	0	0	0
132	111	DAVIS H. ELLIOT CO. INC., Roanoke, Va.	E	124.3	NA	5	0	0	0	0	0	0	0	0
133	101	RYAN INC. CENTRAL, Janesville, Wis.	X	123.3	118.0	70	0	27	0	3	0	0	0	0
134	141	BAKER ROOFING CO., Raleigh, N.C.	R	121.5	NA	100	0	0	0	0	0	0	0	0
135	119	INDEPENDENCE EXCAVATING INC., Independence, Ohio	X	121.0	87.4	54	0	0	0	1	8	37	0	0
136	164	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES, Owensboro, Ky. <sup>136</sup>	M/O	120.1	183.2	0	0	75	0	5	20	0	0	0
137	150	PANELIZED STRUCTURES INC., Modesto, Calif. <sup>137</sup>	O	120.0	127.6	100	0	0	0	0	0	0	0	0
138	**	REDWOOD CITY ELECTRIC, Santa Clara, Calif.	E	119.0	190.0	65	0	10	0	0	20	0	0	5
139	180	S.B. BALLARD CONSTRUCTION CO., Virginia Beach, Va.	C	118.0	243.0	79	16	0	0	0	0	5	0	0
140	134	CONTINENTAL ELECTRICAL CONSTRUCTION CO., Skokie, Ill.	E	117.5	150.0	60	10	0	0	0	10	0	0	20
141	113	MURRAY CO., Rancho Dominguez, Calif.	M/U	116.5	96.0	41	30	4	10	5	0	10	0	0
142	133	BEAVER EXCAVATING CO., Canton, Ohio	X/C/U	115.7	150.0	10	0	10	10	10	30	30	0	0
143	156	URBAN CONCRETE CONTRACTORS LTD., San Antonio, Texas	C	115.1	137.4	100	0	0	0	0	0	0	0	0
144	167	NEW RIVER ELECTRICAL CORP., Cloverdale, Va.	E	114.2	NA	0	3	97	0	0	0	0	0	0
145	135	VSC CORP., Ashland, Va. <sup>145</sup>	O	113.8	100.5	90	10	0	0	0	0	0	0	0
146	200	MARKHAM CONTRACTING CO. INC., Phoenix, Ariz. <sup>146</sup>	O	113.5	97.8	100	0	0	0	0	0	0	0	0
147	144	BORDERLAND CONSTRUCTION CO. INC., Tucson, Ariz. <sup>147</sup>	U/X	112.9	72.1	100	0	0	0	0	0	0	0	0
148	103	EGAN CO., Brooklyn Park, Minn.	M/E/G	112.0	149.0	55	20	0	0	0	5	10	0	10
149	261	TERRA MILLENIUM CORP., Richmond, Calif. <sup>149</sup>	O/M	112.0	150.0	5	0	15	0	0	75	0	5	0
150	175	O'CONNELL ELECTRIC CO. INC., Victor, N.Y.	E	111.5	118.3	45	0	35	0	1	9	10	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 111=PIPING; 112=GENERAL; 114=SITE DEVELOPER; 117=VOICE & DATA 118=SCAFFOLDING, INSULATION, FIREPROOFING, PAINTING; 119=INSULATION; 127=CLEANING; 130=CRANE SERVICE, RIGGING & TRANSPORT.; 136=WELDING; 137=ROOF ERECTION; 145=FIRE PROTECTION; 146=SITE DEVELOPMENT; 147=PAVING; 149=REFRACTORY

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. WASTE	TRANSP.	TELE- COMM.
151	136	REX MOORE ELECTRICAL CONTRS. & ENGRS., Sacramento, Calif.	E	111.0	140.0	50	20	0	0	0	5	0	0	15
152	**	VEIT, Rogers, Minn.	X/U/D	110.5	86.8	65	1	5	1	9	12	6	0	0
153	169	LAKE ERIE ELECTRIC COS., Cleveland, Ohio	E	108.8	98.9	36	17	6	0	10	18	0	6	0
154	137	GEM INC., Walbridge, Ohio <sup>154</sup>	M/E	108.6	40.4	37	25	2	0	0	32	0	0	4
155	236	ADVANCED ROOFING INC., Fort Lauderdale, Fla.	R/SH	108.5	122.0	80	5	0	0	0	5	5	0	5
156	120	CLEVELAND ELECTRIC CO., Atlanta, Ga.	E/M	108.2	125.0	30	15	5	5	15	5	20	0	5
157	168	DELTA DIVERSIFIED ENTERPRISES INC., Tempe, Ariz.	E	108.0	81.0	50	50	0	0	0	0	0	0	0
158	140	FORT PITT GROUP LP, Pittsburgh, Pa.	M	106.8	120.0	100	0	0	0	0	0	0	0	0
159	155	LARGO CONCRETE INC., Campbell, Calif.	C	106.2	115.0	100	0	0	0	0	0	0	0	0
160	131	GUARANTEE ELECTRICAL CO., St. Louis, Mo.	E	106.1	140.9	48	10	3	0	5	8	5	0	15
161	163	ROGERS ELECTRIC, Atlanta, Ga.	E	105.7	88.3	100	0	0	0	0	0	0	0	0
162	171	KIRK & BLUM - A CECO ENVIRONMENTAL CO., Cincinnati, Ohio	SH	104.8	104.8	0	10	0	0	0	90	0	0	0
163	161	A.O. REED & CO., San Diego, Calif.	M	104.7	126.0	50	10	20	0	0	10	10	0	0
164	**	COLASANTI SPECIALTY SERVICES INC., Macomb Twp., Mich.	C	104.4	207.6	50	30	0	0	0	20	0	0	0
165	189	DORVIN D. LEIS CO. INC., Kahului, Hawaii	M	104.3	146.0	99	0	1	0	1	0	0	0	0
166	159	NORTHEAST REMSCO CONSTRUCTION INC., Farmingdale, N.J.	U	104.0	159.0	0	0	0	40	45	0	15	0	0
167	145	WORTH & CO. INC., Pipersville, Pa.	M/U	104.0	NA	88	0	0	0	12	0	0	0	0
168	202	SOUTHERN PAN SERVICES CO., Lithonia, Ga.	C	102.3	180.0	100	0	0	0	0	0	0	0	0
169	177	MCCARL'S INC., Beaver Falls, Pa.	M/E/A	102.0	125.0	10	0	55	0	0	25	0	10	0
170	146	JOHN W. DANFORTH CO., Tonawanda, N.Y.	M	101.9	90.0	40	30	5	0	10	10	5	0	0
171	**	ARDENT SERVICES, Jefferson, La.	E	100.2	74.6	0	0	0	0	0	100	0	0	0
172	179	MORSE ELECTRIC, Freeport, Ill.	E	100.0	68.1	45	40	0	5	0	0	10	0	0
173	138	RK MECHANICAL INC., Denver, Colo.	M	99.7	136.0	88	0	0	0	0	12	0	0	0
174	297	NICHOLSON CONSTRUCTION CO., Pittsburgh, Pa.	X	99.1	132.2	37	0	7	34	8	0	13	0	1
175	149	CST ENVIRONMENTAL INC., Brea, Calif.	D/A	98.5	85.0	15	10	20	0	0	30	0	25	0
176	151	MCKINNEY DRILLING CO., Odenton, Md.	X	97.5	98.0	40	10	10	0	0	10	20	0	10
177	**	JMEG LP - ELECTRICAL CONTRACTORS, Carrollton, Texas	E	96.0	148.0	75	10	0	0	0	10	5	0	0
178	182	GRUNAU CO., Oak Creek, Wis.	M/SH	95.6	83.0	45	20	0	0	10	20	5	0	0
179	206	LUDVIK ELECTRIC CO., Lakewood, Colo.	E	95.0	123.0	41	18	0	0	41	0	0	0	0
180	283	UNIVERSITY MECHANICAL CONTRACTORS INC., Mukilteo, Wash.	M	95.0	100.0	76	6	1	0	9	6	2	0	0
181	190	TRAINOR GLASS CO., Alsip, Ill.	G	94.2	76.0	100	0	0	0	0	0	0	0	0
182	185	HILL YORK, Fort Lauderdale, Fla.	M	94.0	80.0	100	0	0	0	0	0	0	0	0
183	**	TC CONSTRUCTION CO. INC., Santee, Calif. <sup>183</sup>	U	93.8	87.7	77	0	0	12	11	0	0	0	0
184	152	FRESH MEADOW MECHANICAL CORP., Fresh Meadows, N.Y.	M	92.4	183.6	71	0	29	0	0	0	0	0	0
185	170	COLLINS ELECTRICAL CO. INC., Stockton, CA	E	92.4	121.3	81	1	8	1	1	0	5	0	0
186	199	CROWTHER ROOFING & SHEET METAL OF FL INC., Ft. Myers, Fla.	R/SH	92.1	100.0	100	0	0	0	0	0	0	0	0
187	172	GAYLOR INC., Carmel, Ind.	E	91.1	103.0	29	20	3	2	16	26	1	0	3
188	162	CONDON-JOHNSON & ASSOC. INC., Oakland, Calif.	X	91.0	76.0	25	0	0	0	2	13	60	0	0
189	**	E.S. WAGNER CO., Oregon, Ohio	X/C	91.0	48.0	18	0	0	0	3	0	79	0	0
190	187	BAKER DRYWALL, Dallas, Texas	W	90.8	119.5	85	10	0	0	0	0	5	0	0
191	214	MARON ELECTRIC CO., Skokie, Ill. <sup>191</sup>	E/O	90.0	50.0	75	0	0	0	0	0	0	0	10
192	287	TILT-CON CORP., Altamonte Springs, Fla.	C	90.0	90.0	100	0	0	0	0	0	0	0	0
193	142	WILSON ELECTRIC SERVICES CORP., Tempe, Ariz. <sup>193</sup>	E/O	90.0	105.0	90	5	0	0	0	0	5	0	0
194	188	MONA ELECTRIC GROUP INC., Clinton, Md.	E	87.2	50.0	92	0	0	0	0	0	0	0	8
195	**	PORT CITY ELECTRIC CO., Mooresville, N.C.	E	87.0	50.0	75	10	0	15	0	0	0	0	0
196	196	STARK EXCAVATING INC., Bloomington, Ill.	U/C/X	87.0	83.9	25	2	0	5	30	0	38	0	0
197	293	CONCRETE STRUCTURES OF THE MIDWEST INC., West Chicago, Ill.	C	86.6	99.7	97	0	0	0	0	0	3	0	0
198	181	TRAFFIC CONTROL DEVICES INC., Altamonte Springs, Fla.	E	86.0	68.0	0	0	0	0	0	0	100	0	0
199	249	SOUTHLAND CONCRETE CORP., Dulles, Va.	C	85.3	95.2	100	0	0	0	0	0	0	0	0
200	309	HERMANSON CO. LLP, Kent, Wash.	M	85.1	68.4	90	10	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 154=STAFF AUGMENTATION; 183=KEYSTONE WALLS; 191=TELEDATA & NETWORKING; 193=SPECIAL SYSTEMS

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
201	217	FOUNDATION CONSTRUCTORS INC., Oakley, Calif.	X	84.2	77.3	60	0	0	0	0	20	20	0	0
202	301	HI-TECH ELECTRIC INC., Houston, Texas	E	84.1	118.0	70	5	0	0	5	15	0	0	5
203	259	BEN HUR CONSTRUCTION CO., St. Louis, Mo.	ST	83.1	101.2	65	15	10	0	0	10	0	0	0
204	195	MECHANICAL INC., Freeport, Ill.	M	82.5	78.0	35	25	5	10	0	25	0	0	0
205	**	COMMERCIAL CONCRETE SYSTEMS INC., Naples, Fla.	C/MA/X	82.0	109.5	90	10	0	0	0	0	0	0	0
206	176	PBC COS. INC., Brea, Calif. <sup>206</sup>	C/MA	82.0	108.8	100	0	0	0	0	0	0	0	0
207	193	REMEDIAL CONSTRUCTION SERVICES LP, Houston, Texas <sup>207</sup>	O	82.0	140.0	0	0	0	0	0	0	0	100	0
208	148	SANDERS BROS. INC., Gaffney, S.C. <sup>208</sup>	M/E/O	82.0	96.0	0	0	60	0	5	35	0	0	0
209	239	MLN CO., Houston, Texas <sup>209</sup>	M/O	81.0	68.0	100	0	0	0	0	0	0	0	0
210	197	NEAD ORGANIZATION, Carlstadt, N.J. <sup>210</sup>	E/O	81.0	98.0	80	0	0	0	0	0	0	0	20
211	**	ENTERPRISE ELECTRIC LLC, Nashville, Tenn.	E	80.8	91.7	80	10	0	0	0	0	0	0	5
212	186	GROUP BUILDERS INC., Honolulu, Hawaii	W	80.3	112.8	100	0	0	0	0	0	0	0	0
213	174	CLEVELAND WRECKING CO., Covina, Calif. <sup>213</sup>	D/O	80.0	42.4	32	6	4	0	6	38	5	9	0
214	**	THE DONALDSON ORGANIZATION, Hauppauge, N.Y.	W	80.0	91.0	100	0	0	0	0	0	0	0	0
215	227	W&W GLASS LLC, Nanuet, N.Y.	G	80.0	185.0	85	0	0	0	0	0	15	0	0
216	204	LEE CO., Franklin, Tenn.	M	78.2	47.0	75	20	0	0	0	5	0	0	0
217	**	SBA NETWORK SERVICES INC., Boca Raton, Fla. <sup>217</sup>	O	78.2	55.1	0	0	0	0	0	0	0	0	100
218	198	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST, Lincoln, Neb.	E	77.4	79.8	53	0	26	0	0	10	3	0	5
219	231	CHARLES E. JARRELL CONTRACTING INC., Earth City, Mo.	M	77.2	55.6	100	0	0	0	0	0	0	0	0
220	**	KSW MECHANICAL SERVICES INC., Long Island City, N.Y.	M	77.1	95.0	100	0	0	0	0	0	0	0	0
221	223	AREA ERECTORS INC., Rockford, Ill.	ST	76.6	81.2	60	20	5	0	5	5	5	0	0
222	260	RICHARD GOETTLE INC., Cincinnati, Ohio	X	76.6	122.0	15	0	60	0	0	20	5	0	0
223	313	W.A. CHESTER LLC, Lanham, Md.	U	76.1	45.9	0	0	100	0	0	0	0	0	0
224	178	PDG ENVIRONMENTAL INC., Pittsburgh, Pa. <sup>224</sup>	A/O	75.0	80.0	20	0	0	0	0	0	0	80	0
225	191	THE YOUNG GROUP LTD., St. Louis, Mo. <sup>225</sup>	R/M/SH	75.0	100.0	20	30	35	0	0	15	0	0	0
226	286	SERETTA CONSTRUCTION, Apopka, Fla.	C	74.9	NA	95	5	0	0	0	0	0	0	0
227	**	BAKER GROUP, Des Moines, Iowa <sup>227</sup>	M/SH	74.9	92.5	100	0	0	0	0	0	0	0	0
228	173	BIERLEIN DEMOLITION & DISMANTLING, Midland, Mich.	D	74.8	82.0	8	79	0	0	0	10	0	3	0
229	216	J.B. HENDERSON CONSTRUCTION CO. INC., Albuquerque, N.M.	M/SH	74.8	31.9	30	0	2	0	0	68	0	0	0
230	212	QUALITY PLUS SERVICES INC., Petersburg, Va.	M/E	74.7	59.8	5	20	5	0	5	65	0	0	0
231	**	WAYNE AUTOMATIC FIRE SPRINKLERS INC., Ocoee, Fla. <sup>231</sup>	O	74.0	83.6	100	0	0	0	0	0	0	0	0
232	340	EDWIN L. HEIM CO., Harrisburg, Pa.	E/M	73.6	40.5	70	12	1	3	1	4	1	0	8
233	218	VEE-JAY CEMENT CONTRACTING CO. INC., St. Louis, Mo.	C	73.2	74.0	90	0	0	0	0	0	10	0	0
234	247	SUN VALLEY MASONRY INC., Phoenix, Ariz.	MA	73.0	76.7	100	0	0	0	0	0	0	0	0
235	184	FABARC STEEL SUPPLY INC., Oxford, Ala. <sup>235</sup>	O	72.5	115.0	60	20	0	0	0	20	0	0	0
236	127	PERFORMANCE MECHANICAL INC., Pittsburg, Calif.	M	72.3	35.0	1	7	4	0	5	81	2	0	0
237	264	HOLLAND ROOFING, Florence, Ky.	R	72.0	NA	100	0	0	0	0	0	0	0	0
238	277	RUTTURA & SONS CONSTRUCTION CO. INC., West Babylon, N.Y.	X	72.0	128.0	60	0	0	0	0	0	40	0	0
239	219	MARCOR REMEDIATION INC., Hunt Valley, Md.	A/O	71.4	69.2	79	20	0	0	0	0	1	0	0
240	245	NUPRECON LP, Snoqualmie, Wash.	D	71.3	69.1	49	10	0	0	0	5	10	26	0
241	**	PORT MORRIS TILE & MARBLE CORP., Bronx, N.Y. <sup>241</sup>	O	71.0	75.6	100	0	0	0	0	0	0	0	0
242	211	BEST CONTRACTING SERVICES INC., Gardena, Calif.	R	70.5	102.5	50	35	0	2	2	8	0	0	0
243	315	ARCHITECTURAL GLASS & ALUMINUM CO., Oakland, Calif.	G	70.0	80.0	100	0	0	0	0	0	0	0	0
244	252	INTERSTATES COS., Sioux Center, Iowa	E	69.9	75.8	5	6	0	0	0	89	0	0	0
245	314	BUCKNER COS., Graham, N.C.	ST	69.6	70.0	70	5	0	0	0	0	25	0	0
246	271	TESTA CORP., Wakefield, Mass.	D	69.4	43.4	20	20	0	0	0	20	40	0	0
247	233	CENTURY CONCRETE, Virginia Beach, Va.	C	69.4	52.3	80	0	0	0	0	0	20	0	0
248	**	AMERICAN TECHNOLOGIES INC., Orange, Calif. <sup>248</sup>	O/A	69.1	69.1	0	0	0	0	0	0	0	25	0
249	203	KIMMINS CONSTRUCTION CORP., Tampa, Fla.	U/D/X	68.7	100.5	25	5	0	45	20	0	5	0	0
250	240	W.G. TOMKO INC., Finleyville, Pa.	M	68.1	102.0	80	0	0	0	20	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 206=PAVING; 207=ENVIRONMENTAL; 208=FABRICATION; 209=SERVICE; 210=COMMUNICATIONS; 213=DISMANTLING, DECOMMISSIONING, ASSET RECOV. REMEDIATION, UXO/UXB REMOVAL; 217=TELECOMMUNICATIONS; 224=REMEDICATION & RECONSTRUCTION; 225=SCAFFOLDING, TECH SERVICES; 227=TEMP CONTROLS, FIRE, SECURITY; 231=FIRE PROTECTION; 235=STEEL FABRICATION; 241=TILE, MARBLE, TERRAZZO; 248=GEN. CONTR., INSURANCE REPAIR, RESTORATION

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
251	404	FOLEY CO., Kansas City, Mo.	M/C	68.0	101.5	30	0	30	20	0	0	0	0	0
252	257	PAVECON COMMERCIAL CONCRETE, Grand Prairie, Texas	C	67.7	68.7	100	0	0	0	0	0	0	0	0
253	276	SLOAN & CO. INC., West Caldwell, N.J.	W	67.7	83.2	100	0	0	0	0	0	0	0	0
254	**	APOLLO SHEET METAL INC., Kennewick, Wash.	M/SH	67.7	101.1	65	15	0	5	5	10	0	0	0
255	183	S.M. ELECTRIC CO. INC., Rahway, N.J.	E	67.5	90.1	15	10	20	5	5	35	5	0	5
256	205	KELSO-BURNETT CO., Chicago, Ill.	E	67.1	70.0	52	18	5	0	0	0	0	0	16
257	**	GREAT LAKES PLUMBING & HEATING CO., Chicago, Ill.	M	66.6	122.7	90	5	0	0	0	5	0	0	0
258	221	THE CIRCLE GROUP, Alpharetta, Ga.	W	66.5	72.4	100	0	0	0	0	0	0	0	0
259	201	SCHLOUCH INC., Blandon, Pa.	X	65.8	78.3	90	10	0	0	0	0	0	0	0
260	224	INDUSTRIAL POWER SYSTEMS INC., Toledo, Ohio <sup>260</sup>	M/O	65.7	NA	25	15	5	0	5	50	0	0	0
261	**	FORM WORKS INC., Fort Lauderdale, Fla.	C	65.4	79.0	100	0	0	0	0	0	0	0	0
262	**	LANDMARK STRUCTURES, Fort Worth, Texas <sup>262</sup>	O	65.0	62.3	0	0	0	100	0	0	0	0	0
263	251	GREGORY ELECTRIC CO. INC., Columbia, S.C.	U/E	64.3	58.9	24	0	20	0	0	23	0	0	33
264	302	SNELSON COS. INC., Sedro-Woolley, Wash.	U/M	64.2	107.2	0	0	0	9	0	91	0	0	0
265	312	NORTHLAND CONCRETE & MASONRY, Burnsville, Minn.	C/MA	64.0	70.0	80	10	0	0	0	10	0	0	0
266	234	ONCORE CONCRETE CONSTRUCTION, Bladensburg, Md.	C	64.0	NA	100	0	0	0	0	0	0	0	0
267	210	PIERCE ASSOCIATES INC., Alexandria, Va.	M	64.0	NA	100	0	0	0	0	0	0	0	0
268	222	SHAPIRO & DUNCAN INC., Rockville, Md.	M/SH	64.0	76.0	100	0	0	0	0	0	0	0	0
269	228	DUNBAR MECHANICAL INC., Toledo, Ohio	M	63.3	53.0	30	24	0	0	0	44	0	0	2
270	147	EI HOLDING CORP., Springfield, Ill.	E/W/C	63.1	31.6	59	8	20	2	0	2	0	0	9
271	248	BELDON ENTERPRISES INC., San Antonio, Texas <sup>271</sup>	R/O	62.9	63.3	100	0	0	0	0	0	0	0	0
272	394	FINROCK INDUSTRIES INC., Orlando, Fla.	C	62.4	62.2	100	0	0	0	0	0	0	0	0
273	225	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST, Dallas, Texas	X	62.3	65.0	40	0	0	20	30	0	10	0	0
274	226	PACIFIC CONSTRUCTION SYSTEMS INC., Bellevue, Wash. <sup>274</sup>	W	62.3	58.4	100	0	0	0	0	0	0	0	0
275	246	LETSOS CO., Houston, Texas	M	62.1	34.4	96	0	0	0	0	4	0	0	0
276	220	PAYNECREST ELECTRIC, St. Louis, Mo.	E	62.0	85.0	55	19	5	0	0	15	0	0	5
277	272	USA ENVIRONMENT LP, Houston, Texas <sup>277</sup>	O/D	62.0	50.0	0	10	0	0	0	35	0	55	0
278	207	SOUTHERN INDUSTRIAL CONSTRUCTORS INC., Raleigh, N.C.	M/E	62.0	73.0	0	50	0	0	0	50	0	0	0
279	208	STEINY AND CO. INC., Vallejo, Calif.	E	61.0	103.0	11	0	0	0	13	0	69	0	7
280	311	WYATT INC., Pittsburgh, Pa.	W	60.4	NA	100	0	0	0	0	0	0	0	0
281	295	HUSSUNG MECHANICAL CONTRACTORS INC., Louisville, Ky.	M	60.3	53.2	90	10	0	0	0	0	0	0	0
282	385	KENMOR ELECTRIC CO. LP, Houston, Texas	E	59.8	91.8	96	0	0	0	0	0	0	0	4
283	275	BCH MECHANICAL INC., Largo, Fla. <sup>283</sup>	M/O/SH	59.5	49.4	85	0	0	0	0	15	0	0	0
284	230	MADER SOUTHEAST INC., Orlando, Fla.	W	59.5	35.0	90	0	0	0	0	0	10	0	0
285	359	POLK MECHANICAL CO., Grand Prairie, Texas	M	59.4	55.5	85	0	0	0	0	15	0	0	0
286	192	CROWN CORR INC., Gary, Ind.	SH	59.0	97.6	40	10	0	0	0	0	50	0	0
287	280	ANDERSON DRILLING, Lakeside, Calif.	X	58.8	79.7	55	0	14	3	1	1	24	1	1
288	305	WOODLAND CONSTRUCTION CO. INC., Jupiter, Fla.	C	58.5	72.8	100	0	0	0	0	0	0	0	0
289	308	UNIVERSAL BUILDERS SUPPLY INC., New Rochelle, N.Y. <sup>289</sup>	O	58.0	68.0	100	0	0	0	0	0	0	0	0
290	298	BONLAND INDUSTRIES INC., Wayne, N.J.	SH	57.3	47.5	70	9	0	0	0	1	2	0	0
291	321	BRYANT-DURHAM ELECTRIC CO. INC., Durham, N.C.	E	57.3	58.7	99	0	0	0	1	0	0	0	0
292	256	B.T. MANCINI CO. INC., Milpitas, Calif. <sup>292</sup>	O/SH	56.6	59.7	100	0	0	0	0	0	0	0	0
293	318	CHERRY DEMOLITION, Houston, Texas <sup>293</sup>	D/O	56.5	44.1	36	0	0	0	0	17	28	0	0
294	474	UNITED GROUP SERVICES, Cincinnati, Ohio	M/ST/E	56.4	38.0	0	15	5	0	0	80	0	0	0
295	428	AMEX CONSTRUCTION CO. INC., Hammond, Ind.	M	56.4	60.0	0	5	5	0	0	90	0	0	0
296	342	CCI MECHANICAL INC., Salt Lake City, Utah	M	55.7	52.0	40	30	0	0	0	30	0	0	0
297	459	MWI MCDADE-WOODCOCK INC., Albuquerque, N.M.	E	55.1	30.0	10	0	5	45	25	0	15	0	0
298	383	SUPERIOR AIR HANDLING CORP., Clearfield, Utah	SH	55.0	25.0	90	0	0	0	0	0	0	10	0
299	267	MARTIN PETERSEN CO. INC., Kenosha, Wis.	M/SH	55.0	61.0	40	20	0	0	0	40	0	0	0
300	263	CLEVELAND CEMENT CONTRACTORS INC., Cleveland, Ohio	C	54.9	NA	80	20	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 260=RIGGING; 262=ELEVATED WATER TANKS (CONCRETE AND STEEL); 271=GUTTERS; 274=PLASTERING; 277=ENVIRONMENTAL REMEDIATION; 283=SERVICE; 289=SCAFFOLDING/HOISTING; 292=FLOORING, COMPUTER FLOORS, FOLDING & OPERABLE PARTITIONS; 293=CONCRETE RECYCLING

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. WASTE	TELE- COMM.	
301	**	NAGELBUSH MECHANICAL INC., Fort Lauderdale, Fla.	M	54.6	73.6	100	0	0	0	0	0	0	0	0
302	273	GAINES AND CO., Reisterstown, Md.	U	54.6	38.3	100	0	0	0	0	0	0	0	0
303	358	BELL ELECTRICAL CONTRACTORS INC., St. Louis, Mo.	E	54.4	40.0	65	5	0	0	3	7	0	0	20
304	375	YEAROUT MECHANICAL INC., Albuquerque, N.M.	M/SH	54.3	62.2	60	38	0	2	0	0	0	0	0
305	279	NEWKIRK ELECTRIC ASSOCIATES INC., Muskegon, Mich.	E	54.2	55.0	9	4	23	0	0	0	4	0	35
306	255	THE TRI-M GROUP LLC, Kennett Square, Pa.	E	54.0	63.4	34	25	0	0	0	25	1	0	15
307	285	GRESSER COS. INC., Eagan, Minn.	P/MA	54.0	42.0	100	0	0	0	0	0	0	0	0
308	292	MASONRY ARTS INC., Bessemer, Ala.	MA/G	53.8	55.5	100	0	0	0	0	0	0	0	0
309	317	CANNON & WENDT ELECTRIC CO. INC., Phoenix, Ariz.	E	53.6	107.2	89	2	0	0	5	0	3	0	1
310	457	POMPANO MASONRY CORP., Pompano Beach, Fla.	MA	53.2	58.7	100	0	0	0	0	0	0	0	0
311	229	MAZZOCCHI WRECKING INC., East Hanover, N.J.	D	53.0	47.0	20	10	20	10	10	10	15	0	5
312	154	THE AULSON CO. INC., Methuen, Mass.	P/A	52.8	62.5	65	6	0	2	0	0	27	0	0
313	254	ELDECO INC., Greenville, S.C.	E	52.8	61.5	50	20	10	0	0	20	0	0	0
314	242	GSL ELECTRIC, Salt Lake City, Utah	E	52.5	68.4	55	10	0	10	10	10	0	0	5
315	282	THE CAMPBELL COS., Memphis, Tenn.	R	52.2	55.1	94	6	0	0	0	0	0	0	0
316	284	AIRCO MECHANICAL INC., Sacramento, Calif.	M	52.0	58.0	100	0	0	0	0	0	0	0	0
317	241	WARWICK PLUMBING & HEATING, Newport News, Va.	M	52.0	70.0	80	0	0	0	0	20	0	0	0
318	232	HOWE ELECTRIC INC., Fresno, Calif.	E	51.6	92.0	80	5	3	0	0	10	0	0	2
319	413	MEISNER ELECTRIC INC. OF FLORIDA, Delray Beach, Fla.	E	51.4	46.0	95	0	0	0	0	0	0	0	5
320	291	RMCI INC., Albuquerque, N.M.	U	51.3	45.3	0	0	0	82	10	6	0	2	0
321	**	ARROWHEAD REBAR LP, Dallas, Texas <sup>321</sup>	O	51.0	33.0	100	0	0	0	0	0	0	0	0
322	269	CLARK PACIFIC, W. Sacramento, Calif. <sup>322</sup>	O	51.0	120.0	100	0	0	0	0	0	0	0	0
323	258	ELLIS ASTIN GRADING CO. INC., Villa Rica, Ga.	X	50.8	92.3	75	0	0	0	0	25	0	0	0
324	278	R.W. WARNER INC., Frederick, Md.	M	50.7	42.1	100	0	0	0	0	0	0	0	0
325	370	MIDSTATE MECHANICAL INC., Phoenix, Ariz.	M	50.7	48.4	100	0	0	0	0	0	0	0	0
326	332	DOUGLASS ROOFING CO., Commerce City, Colo.	R/SH	50.6	55.0	100	0	0	0	0	0	0	0	0
327	165	DURR MECHANICAL CONSTRUCTION INC., New York, N.Y.	M	50.0	110.0	19	0	49	0	32	0	0	0	0
328	323	HOLIDAY-PARKS INC., Seattle, Wash.	M/SH	50.0	45.0	95	0	0	0	0	0	5	0	0
329	270	NORTH AMERICAN SITE DEVELOPERS INC. (NASDI), Waltham, Mass.	D	50.0	22.0	55	20	0	0	5	20	0	0	0
330	**	TREVIICOS, Boston, Mass. <sup>330</sup>	X/O	50.0	42.6	50	0	0	35	0	0	15	0	0
331	368	MARATHON ELECTRICAL CONTRACTORS INC., Birmingham, Ala.	E	49.7	53.2	70	17	0	0	0	8	0	0	5
332	274	A.C. DELLOVADE INC., Canonsburg, Pa.	O	49.5	59.3	20	35	0	0	0	10	0	35	0
333	265	SPECTRUM INTERIORS INC., Erlanger, Ky.	W	49.4	45.0	100	0	0	0	0	0	0	0	0
334	417	AHAL CONTRACTING CO. INC., Bridgeton, Mo.	C	49.4	24.0	70	0	0	0	0	30	0	0	0
335	352	AVALOTIS CORP., Verona, Pa.	P	49.0	59.0	4	40	45	0	0	1	10	0	0
336	324	PRECISION CONCRETE CONSTRUCTION INC., Alpharetta, Ga.	C	49.0	62.0	40	0	5	0	0	50	5	0	0
337	333	PREMIER ELECTRIC, Naples, Fla.	E	49.0	40.0	100	0	0	0	0	0	0	0	0
338	303	PACIFIC MECHANICAL CORP., Concord, Calif.	M	48.9	59.5	0	20	10	25	40	5	0	0	0
339	**	PHILLIPS CONSTRUCTION LLC, Henderson, Ky.	X/U	48.7	14.4	100	0	0	0	0	0	0	0	0
340	351	BAYSIDE INTERIORS INC., Fremont, Calif.	W	48.2	NA	100	0	0	0	0	0	0	0	0
341	356	COMNET COMMUNICATIONS LLC, Bethel, Conn. <sup>341</sup>	O	48.1	49.2	91	0	0	0	0	0	0	0	9
342	429	CUMMINGS ELECTRICAL INC., Fort Worth, Texas	E	48.0	38.0	80	10	5	0	0	5	0	0	0
343	320	GILL-SIMPSON INC., Baltimore, Md.	E	48.0	65.0	30	30	15	1	1	11	10	1	1
344	307	ALEX E. PARIS CONTRACTING CO. INC., Atlasburg, Pa.	U/X	48.0	40.0	5	5	10	40	40	0	0	0	0
345	353	ROYAL ELECTRIC CO., Sacramento, Calif.	E/U	47.9	39.6	40	0	0	0	0	0	60	0	0
346	344	SHAW ELECTRIC CO., Livonia, Mich.	E	47.6	8.8	31	9	0	0	25	0	0	0	2
347	319	FRANK M. BOOTH INC., Marysville, Calif.	M/SH	47.4	40.0	100	0	0	0	0	0	0	0	0
348	337	J A CROSON LLC, Sorrento, Fla.	M	47.3	54.0	100	0	0	0	0	0	0	0	0
349	**	DIVERSIFIED UTILITY SERVICES INC., Bakersfield, Calif.	U	47.1	55.9	0	0	100	0	0	0	0	0	0
350	339	KARAS & KARAS GLASS CO. INC., So. Boston, Mass.	G	46.8	44.3	100	0	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 321=REBAR FABRICATION & DISTRIBUTION; 322=ARCHITECTURAL & STRUCTURAL PRECAST; 330=DAM REHABILITATION; 341=TELECOM

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ TRANSP.	HAZ. WASTE	TELE- COMM.	
351	316	HEPACO INC., Charlotte, N.C. <sup>351</sup>	O/	46.7	51.1	0	0	0	0	0	0	0	100	0
352	379	EDGERTON CONTRACTORS INC., Oak Creek, Wis.	X	46.3	45.3	48	1	4	0	5	2	40	0	0
353	458	ADAMS & SMITH INC., Lindon, Utah	SR/C	46.2	18.0	10	0	0	0	0	50	40	0	0
354	**	MIDWEST CONSTRUCTION SERVICES INC., Moorhead, Minn.	E	45.9	42.2	53	0	37	0	0	0	5	0	5
355	296	PYRAMID MASONRY CONTRACTORS INC., Decatur, Ga.	MA	45.9	44.2	100	0	0	0	0	0	0	0	0
356	281	BRUCE & MERRILEES ELECTRIC CO., New Castle, Pa.	E	45.6	40.0	10	5	25	0	0	10	50	0	0
357	361	TOTAL COMFORT OF WISCONSIN INC., Pewaukee, Wis.	M	45.5	62.3	75	10	0	0	0	15	0	0	0
358	396	P&P CONTRACTORS INC., Rockville, Md.	W	45.4	59.0	100	0	0	0	0	0	0	0	0
359	336	TERRY'S ELECTRIC INC., Kissimmee, Fla.	E	45.3	45.0	100	0	0	0	0	0	0	0	0
360	262	TRI CITY ELECTRIC CO. OF IOWA, Davenport, Iowa	E	45.2	40.6	40	38	3	1	0	4	2	0	12
361	**	PALMER ELECTRIC CO., Winter Park, Fla.	E	45.1	49.2	100	0	0	0	0	0	0	0	0
362	350	ACTION ELECTRICAL AND MECHANICAL CONTRACTORS, Smyrna, Ga.	E/O/ST	45.0	47.0	10	35	0	0	5	20	20	0	10
363	330	WESTSIDE MECHANICAL, Naperville, Ill.	M	45.0	46.3	100	0	0	0	0	0	0	0	0
364	98	WHITE ELECTRICAL CONSTRUCTION CO., Atlanta, Ga.	E	44.7	NA	4	34	1	0	0	55	0	0	6
365	347	NATHAN ALTERMAN ELECTRIC CO. LTD., San Antonio, Texas	E	44.4	64.4	65	20	0	0	0	0	0	0	15
366	371	ASCHINGER ELECTRIC CO., Fenton, Mo.	E	44.3	55.1	50	0	0	0	0	15	25	0	10
367	325	TECHNO COATINGS INC., Anaheim, Calif.	P	44.3	45.8	10	10	30	10	10	20	0	10	0
368	**	NATIONAL STEEL CONSTRUCTORS LLC, Plymouth, Mich.	ST	44.2	76.2	35	0	65	0	0	0	0	0	0
369	357	MATCO ELECTRIC CORP., Vestal, N.Y.	E	44.1	33.5	59	23	0	0	7	0	0	0	5
370	327	LAWSON MECHANICAL CONTRACTORS, Sacramento, Calif.	M	43.7	120.0	80	10	0	0	0	10	0	0	0
371	290	ELECTRICAL CORP. OF AMERICA INC., Raytown, Mo.	E	43.4	49.5	10	40	31	0	0	17	0	0	2
372	334	SUNWEST ELECTRIC INC., Anaheim, Calif.	E	43.4	58.6	70	10	0	0	0	15	0	0	5
373	213	DANNY'S CONSTRUCTION CO. INC., Shakopee, Minn.	ST	43.3	155.7	70	0	20	0	0	1	9	0	0
374	376	MUTH ELECTRIC INC., Mitchell, S.D.	E	43.1	42.5	27	10	5	7	5	24	17	0	5
375	326	BERGER ENGINEERING CO., Dallas, Texas	M	43.1	45.0	100	0	0	0	0	0	0	0	0
376	**	POMEROY ELECTRIC INC., Deerfield Beach, Fla.	E	43.0	25.0	80	10	0	0	0	0	0	0	10
377	**	SPECTRUM CONTRACTING INC., Naples, Fla. <sup>377</sup>	P/O	42.8	22.6	100	0	0	0	0	0	0	0	0
378	**	MILLER BONDED INC., Albuquerque, N.M.	M/SH	42.8	40.0	100	0	0	0	0	0	0	0	0
379	425	OIL CAPITAL ELECTRIC, Tulsa, Okla.	E	42.5	45.0	50	0	0	0	25	25	0	0	0
380	392	L.P.R. CONSTRUCTION CO., Loveland, Colo.	ST	42.4	60.1	82	0	6	0	0	12	0	0	0
381	304	VAUGHN INDUSTRIES LLC, Carey, Ohio <sup>381</sup>	E/M	42.3	64.0	45	15	0	0	5	0	0	0	5
382	331	DUCCI ELECTRICAL CONTRACTORS INC., Torrington, Conn.	E	42.2	75.1	50	0	0	0	0	0	45	0	0
383	**	ERSHIGS INC., Bellingham, Wash.	M	42.1	76.4	0	2	46	1	1	25	0	15	0
384	360	SEEDORFF MASONRY INC., Strawberry Point, Iowa	MA	41.7	45.3	98	0	0	0	2	0	0	0	0
385	**	MBR CONSTRUCTION SERVICES, Reading, Pa.	E/M	41.7	56.8	35	32	10	0	10	10	0	0	3
386	338	JOHN A. PENNEY CO. INC., Cambridge, Mass.	E	41.6	27.0	75	20	0	0	0	0	0	0	5
387	373	WELLINGTON POWER CORP., Pittsburgh, Pa.	E	41.4	342.5	35	0	0	0	0	0	40	0	5
388	346	SIERRA PACIFIC WEST INC., Vista, Calif.	X	41.3	22.6	75	0	0	0	0	0	25	0	0
389	349	D.W. NICHOLSON CORP., Hayward, Calif. <sup>389</sup>	M/E	41.1	88.3	10	15	0	0	10	15	50	0	0
390	406	A-C ELECTRIC CO., Bakersfield, Calif.	E	41.0	45.0	48	20	2	3	6	0	21	0	0
391	341	HARDY CORP., Birmingham, Ala.	M	41.0	41.0	91	0	0	0	0	9	0	0	0
392	384	SOWLES CO., Eagan, Minn.	ST	40.8	21.5	55	5	10	5	5	10	10	0	0
393	**	CORBINS ELECTRIC, Phoenix, Ariz.	E	40.7	43.0	40	50	0	0	2	0	8	0	0
394	475	DEMCO INC., West Seneca, N.Y. <sup>394</sup>	O/D/A	40.5	120.0	5	5	0	0	5	10	0	75	0
395	402	ACOUSTIC CEILING AND PARTITION CO., Ann Arbor, Mich.	W	40.3	26.2	100	0	0	0	0	0	0	0	0
396	335	E.S. BOULOS CO., Westbrook, Maine	E	40.2	51.0	30	10	40	0	0	10	0	0	10
397	**	BIRDAIR INC., Buffalo, N.Y. <sup>397</sup>	O	40.0	NA	90	0	0	0	0	0	10	0	0
398	**	BRAZOS M&E LTD., Clute, Texas	C/O	40.0	50.0	0	0	0	0	0	100	0	0	0
399	**	HALEY-GREER INC., Dallas, Texas	G	40.0	40.0	100	0	0	0	0	0	0	0	0
400	**	MICHAEL F. RONCA & SONS INC., Bethlehem, Pa.	U	40.0	26.0	0	0	0	42	58	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 351=HAZARDOUS WASTE; 377=CONCRETE REPAIR, WATERPROOFING; 381=TRANSMISSION & DISTRIBUTION; 389=PIPING; 394=DECOMMISSIONING; 397=MEMBRANE STRUCTURES

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. TRANSP.	WASTE COMM.	TELE- COMM.
401	253	NORMENT SECURITY GROUP INC., Montgomery, Ala. <sup>401</sup>	O	39.9	32.4	0	0	0	0	0	0	0	0	0
402	423	C.A. LINDMAN COS., Jessup, Md.	MA/C	39.7	44.3	85	2	0	2	3	8	0	0	0
403	**	RHP MECHANICAL SYSTEMS, Reno, Nev. <sup>403</sup>	M/O	39.6	24.0	50	25	0	0	0	25	0	0	0
404	398	WASCO INC., Nashville, Tenn.	MA	39.5	41.2	80	5	2	0	5	5	3	0	0
405	434	SHIELDS INC., Winston-Salem, N.C.	W	39.5	NA	90	0	0	0	0	10	0	0	0
406	367	G.M. MCCROSSIN INC., Bellefonte, Pa.	M/C/X	39.4	45.4	30	5	5	5	25	5	0	0	0
407	355	CENTURY STEEL ERECTORS, Pittsburgh, Pa.	ST	39.3	36.3	45	0	0	0	0	55	0	0	0
408	491	GREGG ELECTRIC INC., Ontario, Calif.	E	39.3	47.2	70	20	0	0	0	10	0	0	0
409	343	OKLAHOMA ELECTRICAL SUPPLY CO., Oklahoma City, Okla.	E	39.2	53.4	69	5	0	0	0	0	0	0	26
410	431	FERGUSON, Plainville, Conn.	E/M	38.9	61.3	90	5	0	0	5	0	0	0	0
411	354	CULLUM MECHANICAL CONSTRUCTION INC., Charleston, S.C.	M	38.8	41.3	90	5	0	0	0	5	0	0	0
412	348	LAND COAST INSULATION INC., New Iberia, La. <sup>412</sup>	O/P	38.5	11.4	0	0	0	0	0	0	0	0	0
413	378	TRI-STATE DRILLING INC., Plymouth, Minn. <sup>413</sup>	X	38.2	44.8	0	0	86	0	4	0	3	0	7
414	438	KEARNEY ELECTRIC-COMMUNICATIONS, Phoenix, Ariz.	E	38.0	NA	100	0	0	0	0	0	0	0	0
415	363	JACOBSON & CO. INC., Elizabeth, N.J.	W	38.0	NA	100	0	0	0	0	0	0	0	0
416	393	WAYNE BROTHERS INC., Kannapolis, N.C.	C/X	37.8	71.0	40	20	0	0	0	20	0	0	0
417	560	THORNE ASSOCIATES INC., Chicago, Ill.	W	37.6	35.0	100	0	0	0	0	0	0	0	0
418	410	ELECTRA LINK INC., Spring, Texas <sup>418</sup>	O	37.5	37.5	60	15	0	0	0	15	0	0	10
419	400	DELCARD ASSOCS. INC. - MECHANICAL CONTRS., New Castle, Del.	M/SH	37.3	53.8	100	0	0	0	0	0	0	0	0
420	328	ALAKAI MECHANICAL CORP., Honolulu, Hawaii	M	37.2	45.2	100	0	0	0	0	0	0	0	0
421	395	GOYETTE MECHANICAL CO. INC., Flint, Mich.	M/SH	37.2	34.6	45	20	0	10	25	0	0	0	0
422	**	W.J. O'NEIL CO., Livonia, Mich.	M/SH	37.0	30.0	70	25	0	0	0	5	0	0	0
423	463	WILKS MASONRY CORP., Aledo, Texas	MA	37.0	42.0	100	0	0	0	0	0	0	0	0
424	380	PRECISION ENVIRONMENTAL CO., Independence, Ohio	A/D	36.9	38.5	0	0	0	0	0	0	0	100	0
425	397	ORNDORFF & SPAID INC., Beltsville, Md.	R	36.7	36.4	97	0	0	0	0	3	0	0	0
426	557	GIROUX GLASS INC., Los Angeles, Calif.	G	36.5	36.5	90	0	0	0	0	0	10	0	0
427	**	T.S.G. INDUSTRIES INC., Valdosta, Ga.	G	36.4	31.5	90	0	0	0	0	0	10	0	0
428	390	KALKREUTH ROOFING & SHEET METAL INC., Wheeling, W.Va.	R	36.2	36.1	80	20	0	0	0	0	0	0	0
429	322	CENTRAL CEILING & PARTITION INC., Midland, Mich.	W	36.0	25.5	100	0	0	0	0	0	0	0	0
430	329	D'AMBRA STEEL SERVICES INC., Houston, Texas <sup>430</sup>	O/ST	36.0	35.0	90	0	0	0	0	0	10	0	0
431	366	PITTSBURG TANK AND TOWER CO. INC., Henderson, Ky.	P/X	35.8	35.8	5	7	25	10	10	40	2	0	1
432	471	MECHANICAL SERVICES OF CENTRAL FLORIDA INC. (MSI), Orlando, Fla.	M	35.2	20.7	60	15	0	0	0	5	5	5	10
433	**	MOLLENBERG-BETZ INC., Buffalo, N.Y.	M	35.2	44.0	80	0	0	0	0	20	0	0	0
434	387	WASHINGTON IRON WORKS, Gardena, Calif.	ST	35.1	35.1	85	0	10	0	0	5	0	0	0
435	**	DEL MONTE ELECTRIC CO., Dublin, Calif.	E	35.0	45.0	93	5	0	0	0	0	0	0	2
436	**	DESERT COMMERCIAL CONCRETE, Indio, Calif.	C	35.0	38.0	100	0	0	0	0	0	0	0	0
437	372	HACI MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M	35.0	32.0	88	10	0	0	2	0	0	0	0
438	**	W.D. MANOR MECHANICAL CONTRACTORS INC., Phoenix, Ariz.	M	35.0	26.0	100	0	0	0	0	0	0	0	0
439	389	RPI COATING INC., Santa Fe Springs, Calif.	P	35.0	35.0	5	0	10	20	20	20	20	5	0
440	408	KIRK WILLIAMS COS., Grove City, Ohio	M/SH	35.0	36.0	70	15	10	0	5	0	0	0	0
441	453	H.T. SWEENEY & SON INC., Brookhaven, Pa.	X	34.8	46.3	96	0	0	0	0	4	0	0	0
442	403	DALEY'S DRYWALL & TAPING INC., Campbell, Calif.	W	34.7	33.4	100	0	0	0	0	0	0	0	0
443	369	SWANSON & YOUNGDALE INC., Minneapolis, Minn.	P	34.7	26.6	79	2	10	0	2	7	0	0	0
444	294	DEE BROWN INC., Dallas, Texas	MA	34.5	35.0	100	0	0	0	0	0	0	0	0
445	391	ALLSOUTH SUBCONTRACTORS INC., Birmingham, Ala. <sup>445</sup>	R	34.5	18.2	65	15	0	5	5	0	10	0	0
446	433	J. RANCK ELECTRIC INC., Mt. Pleasant, Mich.	E	34.3	31.1	30	0	13	0	7	13	37	0	0
447	416	BASDEN STEEL, Burleson, Texas	ST	34.2	36.7	100	0	0	0	0	0	0	0	0
448	364	INTERSTATE MECHANICAL CORP. (IMCOR), Phoenix, Ariz. <sup>448</sup>	M/SH/O	34.2	55.3	62	3	0	0	3	0	32	0	0
449	306	DAIDONE ELECTRIC INC., Newark, N.J.	E	34.0	25.0	10	0	0	0	0	0	90	0	0
450	365	SCHREIBER ROOFING, Detroit, Mich.	R/SH	33.5	NA	40	40	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 401=DETENTION & SECURITY CONTRACTING; 403=PLUMBING; 412=FIREFIGHTING, SCAFFOLDING, INSULATION; 413=SHAFT DRILLING; 418=COMMUNICATIONS; 430=STEEL SUPPLY; 445=FIREFIGHTING; 448=PLUMBING, PROCESS PIPING, SERVICE

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)									
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	SUPPLY	WATER SEWER/ WASTE	INDUS./ PETRO.	HAZ. WASTE	TELE- COMM.		
451	418	ASCHER BROTHERS CO. INC., Chicago, Ill.	P	33.4	33.4	100	0	0	0	0	0	0	0	0	0
452	448	M&D MECHANICAL CONTRACTORS INC., Decatur, Ala.	M	33.2	30.2	50	10	0	0	0	40	0	0	0	0
453	432	ELECTRICAL CONTRACTORS INC., Hartford, Conn.	E	33.1	34.9	55	10	0	0	0	0	0	0	0	10
454	502	ARC ABATEMENT INC., Waco, Texas <sup>454</sup>	A/D	33.0	33.0	0	0	0	0	0	0	0	100	0	0
455	468	CSE INC., Madison Heights, Va.	ST	33.0	26.5	40	20	0	0	0	40	0	0	0	0
456	426	CENTRAL CEILINGS INC., South Easton, Mass.	W	32.6	33.5	100	0	0	0	0	0	0	0	0	0
457	405	O.C. MCDONALD CO. INC., San Jose, Calif.	M	32.6	36.3	100	0	0	0	0	0	0	0	0	0
458	**	REDFORD CONSTRUCTION INC., Raymore, Mo.	U	32.4	45.2	0	0	0	30	70	0	0	0	0	0
459	381	PREMIER ELECTRICAL CORP., Brooklyn Park, Minn.	E	32.4	34.0	20	10	10	0	20	10	20	0	0	10
460	419	DEE CRAMER INC., Grand Blanc, Mich.	SH	32.3	45.4	75	20	0	0	5	0	0	0	0	0
461	**	BATTAGLIA ELECTRIC INC., New Castle, Del.	E/M	32.0	30.0	30	20	0	0	0	40	0	0	0	10
462	436	BUESING CORP., Phoenix, Ariz.	X	32.0	28.0	100	0	0	0	0	0	0	0	0	0
463	**	CANTERA CONCRETE CO. LLC, Tulsa, Okla.	C	32.0	30.0	95	2	3	0	0	0	0	0	0	0
464	447	TJ WIES CONTRACTING INC., Lake St. Louis, Mo.	W	31.8	38.7	100	0	0	0	0	0	0	0	0	0
465	399	JOHNSON-DAVIS INC., Lantana, Fla.	U	31.8	31.6	0	0	0	25	70	0	5	0	0	0
466	**	MILLER INSULATION CO. INC., Bismarck, N.D. <sup>466</sup>	O	31.8	39.5	22	0	48	0	0	30	0	0	0	0
467	**	DEIG BROS. LUMBER & CONSTRUCTION CO. INC., Evansville, Ind.	X/C/U	31.1	23.8	19	34	0	7	15	16	9	0	0	0
468	444	MID-CONTINENTAL RESTORATION, Fort Scott, Kan.	MA	31.0	33.0	100	0	0	0	0	0	0	0	0	0
469	**	REMCO MAINTENANCE LLC, Long Island City, N.Y. <sup>469</sup>	O/P/MA	31.0	36.0	100	0	0	0	0	0	0	0	0	0
470	472	SHORELINE FOUNDATION INC., Pembroke Park, Fla. <sup>470</sup>	O/X	31.0	33.0	15	0	0	10	5	0	0	0	0	0
471	456	SUPERIOR RIGGING & ERECTING CO. INC., Atlanta, Ga.	ST	31.0	37.0	60	20	0	0	0	20	0	0	0	0
472	492	APG ELECTRIC INC., Clearwater, Fla.	E	30.9	26.8	61	15	0	0	0	0	5	0	0	19
473	451	HERRE BROS. INC., Enola, Pa. <sup>473</sup>	M/E	30.8	42.7	32	40	0	0	0	20	0	0	0	8
474	462	COMMERCIAL ROOFERS INC., Las Vegas, Nev.	R	30.7	36.3	100	0	0	0	0	0	0	0	0	0
475	388	H&D ELECTRIC INC., Sacramento, Calif.	E	30.6	19.5	95	0	0	0	0	0	0	0	0	5
476	452	KOVACH INC., Chandler, Ariz. <sup>476</sup>	O/R	30.1	22.2	60	10	0	0	10	0	20	0	0	0
477	**	A.S.R. ELECTRICAL CONTRACTING INC., Plainview, N.Y.	E	30.0	45.0	90	0	0	0	0	0	0	0	0	10
478	**	BURGESS STEEL LLC, Englewood, N.J.	ST	30.0	35.0	100	0	0	0	0	0	0	0	0	0
479	484	CAID INDUSTRIES, Tucson, Ariz. <sup>479</sup>	SH/M/O	30.0	32.0	10	25	5	0	5	50	5	0	0	0
480	310	PERRECA ELECTRIC CO. INC., Newburgh, N.Y.	E/O	30.0	NA	45	20	0	0	0	10	0	10	0	15
481	422	PIPING & EQUIPMENT CO. INC., Wichita, Kan.	M	30.0	30.0	0	1	1	0	0	98	0	0	0	0
482	506	C.P. WARD INC., Scottsville, N.Y. <sup>482</sup>	O/C/X	29.8	22.0	5	0	0	5	5	0	85	0	0	0
483	450	A&B MECHANICAL CONTRACTORS INC., Salt Lake City, Utah	M	29.7	39.7	83	3	0	0	0	14	0	0	0	0
484	374	R.T. MOORE CO. INC., Indianapolis, Ind.	M	29.5	NA	100	0	0	0	0	0	0	0	0	0
485	546	FD THOMAS INC., Medford, Ore.	P	29.5	28.7	15	35	0	5	20	10	0	15	0	0
486	465	THOMAS ELECTRIC SERVICE INC., Marshfield, Wis.	E	29.4	25.4	90	5	0	0	0	5	0	0	0	0
487	455	STELLAR CONCRETE & MASONRY, Lakeville, Minn.	C/MA	29.3	23.8	100	0	0	0	0	0	0	0	0	0
488	523	KOONTZ-WAGNER ELECTRIC CO. INC., South Bend, Ind.	E	29.2	11.2	50	10	0	0	0	40	0	0	0	0
489	**	KIMMEL MECHANICAL INC., Denver, Colo.	M/SH	29.0	32.3	95	0	0	0	5	0	0	0	0	0
490	526	EVANS ROOFING CO. INC., Elmira, N.Y.	R/SH	28.8	NA	70	30	0	0	0	0	0	0	0	0
491	467	MIDWEST STEEL & ALLOY INC., Cleveland, Ohio	D	28.8	28.8	0	0	0	0	0	100	0	0	0	0
492	300	M&H BUILDING SPECIALTIES INC., Las Vegas, Nev. <sup>492</sup>	W/O/P	28.7	77.5	100	0	0	0	0	0	0	0	0	0
493	401	FOUNTAIN CONSTRUCTION CO. INC., Jackson, Miss.	E/M	28.7	35.0	50	50	0	0	0	0	0	0	0	0
494	**	LONG PAINTING CO., Kent, Wash.	P/A	28.7	30.1	35	5	5	3	2	20	10	20	0	0
495	437	UTILITY CONTRACTORS INC., Wichita, Kan.	U/C	28.7	17.4	1	0	0	14	72	10	3	0	0	0
496	421	FEYEN-ZYLSTRA LLC, Grand Rapids, Mich.	E	28.5	19.3	30	40	0	0	5	7	1	0	0	17
497	524	ACE ELECTRIC INC., Valdosta, Ga.	E	28.5	51.1	60	15	0	0	5	5	5	0	0	10
498	516	MIDWEST STEEL CO. INC., Houston, Texas	D	28.3	21.1	0	0	0	0	0	100	0	0	0	0
499	487	MONROE PIPING & SHEET METAL LLC, Rochester, N.Y.	M	28.3	20.0	100	0	0	0	0	0	0	0	0	0
500	441	MTH INDUSTRIES, Hillside, Ill.	G	28.2	31.4	55	15	0	0	0	0	14	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 454=HAZARDOUS WASTE; 466=INSULATION; 469=METAL & MARBLE STOOL; 470=MARINE CONSTRUCTION; 473=SERVICE; 476=EXTERIOR METAL WALLS; 479=STEEL FAB.; 482=HIGHWAY & HEAVY; 492=EIFS & PLASTER

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	TRANSP.	HAZ. WASTE	TELE- COMM.
501	409	THE FRED CHRISTEN & SONS CO., Toledo, Ohio	R	28.1	32.3	20	65	0	0	0	0	0	0	0
502	**	ARCHITECTURAL WALL SYSTEMS CO., West Des Moines, Iowa	G	28.0	35.0	100	0	0	0	0	0	0	0	0
503	**	EAS CONTRACTING LP, Carrollton, Texas	E	28.0	15.8	0	0	0	0	0	0	100	0	0
504	427	ROMAN ELECTRIC CO., Milwaukee, Wis.	E	27.8	27.2	90	5	0	0	0	0	0	0	0
505	479	VULCAN PAINTERS INC., Bessemer, Ala.	P	27.7	23.0	5	15	0	10	60	10	0	0	0
506	486	TEXAS SCENIC CO., San Antonio, Texas <sup>506</sup>	O	27.6	26.0	100	0	0	0	0	0	0	0	0
507	586	TRU WALL CONCRETE INC., Cincinnati, Ohio	C	27.3	25.0	65	15	0	0	0	20	0	0	0
508	446	THOMPSON ELECTRIC CO., Sioux City, Iowa	E	27.1	34.4	100	0	0	0	0	0	0	0	0
509	464	IACOBONI SITE SPECIALISTS INC., Baltimore, Md.	U	27.0	28.0	90	0	0	5	5	0	0	0	0
510	538	MKB CONSTRUCTION INC., Phoenix, Ariz.	W	27.0	32.0	80	10	0	0	0	10	0	0	0
511	414	A&R MECHANICAL CONTRACTORS INC., Urbana, Ill.	M/U	27.0	18.9	96	2	0	0	2	0	0	0	0
512	411	PHILIPS BROS. ELECTRICAL CONTRACTORS INC., Glenmore, Pa.	E	26.8	35.2	55	15	0	0	20	0	8	0	2
513	488	D.C. VIENT INC., Modesto, Calif. <sup>513</sup>	P/O	26.8	44.2	100	0	0	0	0	0	0	0	0
514	478	ROBINETTE DEMOLITION INC., Oakbrook Terrace, Ill.	D	26.7	26.6	100	0	0	0	0	0	0	0	0
515	**	SKIHI ENTERPRISES LTD., Fort Worth, Texas <sup>515</sup>	M	26.5	35.0	90	0	0	0	0	10	0	0	0
516	483	HARCON INC., Alpharetta, Ga.	C	26.5	29.4	100	0	0	0	0	0	0	0	0
517	519	JONES AND BROWN CO. INC., Addison, Ill. <sup>517</sup>	O/ST	26.4	26.2	100	0	0	0	0	0	0	0	0
518	460	HELLER ELECTRIC CO. INC., Brandywine, Md.	E	26.4	59.4	80	0	0	0	0	0	0	0	20
519	442	S&J ELECTRIC CONTRACTING & ENGINEERING, Fort Worth, Texas	E	26.3	21.4	40	0	0	0	0	0	60	0	0
520	449	SERVICE PAINTING CORP., Tampa, Fla.	P	26.2	24.6	60	15	5	0	0	10	10	0	0
521	**	ELMER W. DAVIS INC., Rochester, N.Y.	R	26.0	35.0	100	0	0	0	0	0	0	0	0
522	**	UNITED ELECTRICAL & INSTRUMENTATION LTD., Clute, Texas	E	26.0	30.0	0	0	0	0	0	100	0	0	0
523	480	MULTIPLE PLANT SERVICES INC., Anaheim, Calif.	P/A	26.0	26.4	10	10	30	10	10	20	0	10	0
524	477	DESIGN ELECTRIC INC., Charlottesville, Va.	E	25.9	30.0	50	10	0	0	0	10	10	0	20
525	551	MAYERS ELECTRIC CO. INC., Cincinnati, Ohio	E	25.9	26.4	31	40	0	0	0	29	0	0	0
526	507	CENTURY MECHANICAL CONTRACTORS INC., Fort Worth, Texas	M	25.6	52.0	100	0	0	0	0	0	0	0	0
527	**	KOONTZ ELECTRIC CO. INC., Morrilton, Ark.	E	25.5	14.8	10	25	25	15	10	5	10	0	0
528	527	THOMAS INDUSTRIAL COATINGS INC., Pevely, Mo.	P	25.5	24.3	5	5	10	15	10	10	40	0	5
529	493	SPRAY SYSTEMS/ENVIRONMENTAL RESPONSE, Tempe, Ariz. <sup>529</sup>	A/O	25.4	24.0	0	0	0	0	0	0	0	100	0
530	537	ACME ELECTRIC, Lubbock, Texas	E	25.2	25.0	60	0	0	0	40	0	0	0	0
531	485	EASTERN WATERPROOFING & RESTORATION CO., Jessup, Md.	C/MA	25.2	17.5	90	3	0	2	2	0	3	0	0
532	532	BOYETT CONSTRUCTION INC., Hayward, Calif.	W	25.2	28.7	100	0	0	0	0	0	0	0	0
533	**	CULLUM CONSTRUCTION CO. INC., Dallas, Texas	U	25.2	23.3	0	0	0	28	72	0	0	0	0
534	**	SPACECON SPECIALTY CONTRACTORS LLC, Colorado Springs, Colo.	W	25.1	32.5	100	0	0	0	0	0	0	0	0
535	512	CIRCLE B, Indianapolis, Ind.	W	25.0	25.0	90	3	1	0	1	0	5	0	0
536	443	DIGESARE MECHANICAL INC., Albany, N.Y.	M	25.0	20.0	90	0	0	0	0	10	0	0	0
537	**	DON BURDEN & ASSOCIATES INC., Dallas, Texas	M	25.0	27.4	100	0	0	0	0	0	0	0	0
538	489	MISCELLANEOUS METALS INC., Frederick, Md. <sup>538</sup>	O/ST	24.9	25.5	100	0	0	0	0	0	0	0	0
539	515	JOHN J. SMITH MASONRY CO., St. Louis, Mo.	MA	24.8	29.4	60	10	0	0	20	0	10	0	0
540	490	NORTH AMERICAN COATINGS, Mokena, Ill.	P	24.7	33.1	0	25	5	0	2	43	20	0	0
541	469	ICON MECHANICAL CONSTRUCTION & ENG'G LLC, Granite City, Ill.	M/SH	24.7	27.7	70	0	0	0	0	30	0	0	0
542	541	RIGGING INTERNATIONAL, Alameda, Calif. <sup>542</sup>	O	24.7	22.6	0	0	54	0	0	4	42	0	0
543	466	LUCIA GROUP INC., Houston, Texas	MA	24.6	37.2	100	0	0	0	0	0	0	0	0
544	525	W.F. WILSON & SONS INC., Elkridge, Md.	U	24.5	21.0	0	0	0	45	55	0	0	0	0
545	**	KING INDUSTRIES INC., Chattanooga, Tenn.	M	24.5	18.0	0	40	0	0	0	60	0	0	0
546	470	R.E. MAHER INC., American Canyon, Calif.	C	24.5	45.0	100	0	0	0	0	0	0	0	0
547	503	CAMPITO PLUMBING & HEATING INC., Latham, N.Y.	M	24.4	16.3	100	0	0	0	0	0	0	0	0
548	534	GENERAL MECHANICAL INC., Tacoma, Wash.	M/C/X	24.0	26.0	24	23	0	2	6	45	0	0	0
549	510	DAVCO ELECTRICAL CONTRACTORS CORP., Boynton Beach, Fla.	E	24.0	28.0	100	0	0	0	0	0	0	0	0
550	**	WIEGMANN ASSOCIATES, St. Charles, Mo.	M/SH	24.0	28.8	70	20	0	0	0	10	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 506=STAGE EQUIPMENT; 513=WALLCOVERING; 515=SERVICE; 517=STEE FAB, METAL PRODUCTS; 529=MOLD REMEDIATION & HAZ-ARDOUS WASTE; 538=STEEL FABRICATION; 542=HEAVY LIFT/HEAVY HAUL

# The Top 600 Specialty Contractors

RANK 2007	RANK 2006	FIRM	TYPE OF FIRM	2006 (\$ MIL.)		MARKETS (% OF 2006 REVENUE)								
				REVENUE	NEW CONTRACTS	GEN. BLDG.	MFG.	POWER	WATER SUPPLY	SEWER/ WASTE	INDUS./ PETRO.	HAZ. WASTE	TRANSP.	TELE- COMM.
551	505	YOUNG PLUMBING & HEATING, Waterloo, Iowa	M	24.0	17.2	84	12	0	0	0	4	0	0	0
552	482	FITZGERALD CONTRACTORS LLC, Shreveport, La.	M	23.9	14.2	72	0	0	0	0	10	0	0	0
553	481	UPCHURCH PLUMBING INC., Greenwood, Miss. <sup>553</sup>	M/O	23.8	26.6	100	0	0	0	0	0	0	0	0
554	528	HEINAMAN CONTRACT GLAZING, Lake Forest, Calif.	G	23.8	30.0	100	0	0	0	0	0	0	0	0
555	**	THE FRICKS CO. INC., Fort Worth, Texas	C	23.8	30.2	100	0	0	0	0	0	0	0	0
556	509	WEST ELECTRIC GROUP, Colorado Springs, Colo.	E	23.7	29.1	100	0	0	0	0	0	0	0	0
557	540	J&S MECHANICAL CONTRACTORS INC., Draper, Utah	M	23.6	45.5	100	0	0	0	0	0	0	0	0
558	496	UNITED RIGGERS & ERECTORS INC., Walnut, Calif.	M/C/ST	23.6	22.1	10	20	20	0	30	20	0	0	0
559	552	CORNERSTONE DETENTION PRODUCTS INC., Huntsville, Ala. <sup>559</sup>	O	23.4	29.3	100	0	0	0	0	0	0	0	0
560	531	TOP FLITE CONSTRUCTION INC., Tempe, Ariz.	ST	23.3	26.2	100	0	0	0	0	0	0	0	0
561	581	R.W. RHINE INC., Tacoma, Wash.	D	23.3	21.9	65	0	0	0	0	30	5	0	0
562	345	GARDNER ZEMKE CO., Albuquerque, N.M.	E	23.2	26.4	22	0	3	36	0	0	0	0	0
563	514	CONTINENTAL ELECTRIC CO. INC., Gary, Ind.	E	23.2	14.3	62	0	0	0	0	38	0	0	0
564	565	COMPREHENSIVE ENERGY SERVICES INC., Longwood, Fla.	M	23.0	14.2	95	0	0	0	0	5	0	0	0
565	**	SCOTT PROCESS SYSTEMS INC., Hartsville, Ohio <sup>565</sup>	O	23.0	45.0	0	0	95	0	0	5	0	0	0
566	476	PIEDMONT MECHANICAL INC., Spartanburg, S.C.	M/SH	23.0	25.7	0	83	17	0	0	0	0	0	0
567	535	JERRY THOMPSON & SONS PAINTING INC., San Rafael, Calif.	P	22.9	15.0	90	10	0	0	0	0	0	0	0
568	**	SPEED FAB-CRETE, Fort Worth, Texas	O	22.8	22.8	85	0	0	0	0	0	10	0	0
569	521	THOMAS CO. INC., Atlantic City, N.J.	SH/R	22.8	15.5	100	0	0	0	0	0	0	0	0
570	**	PHOENIX CEMENT INC., Berea, Ohio	C	22.7	23.7	100	0	0	0	0	0	0	0	0
571	558	NEW ENGLAND AIR SYSTEMS INC., Williston, Vt. <sup>571</sup>	M/SH/O	22.6	17.9	50	35	0	0	0	15	0	0	0
572	**	GEM WALL & CEILING CONTRACTORS, Terre Hill, Pa.	W	22.5	25.0	100	0	0	0	0	0	0	0	0
573	497	WALDROP MECHANICAL SERVICES, Spartanburg, S.C.	M	22.4	27.1	90	10	0	0	0	0	0	0	0
574	508	HOLLYWOOD WOODWORK, Hollywood, Fla. <sup>574</sup>	O	22.2	22.5	100	0	0	0	0	0	0	0	0
575	**	BEDROC CONTRACTING LLC, Lyndhurst, N.J.	D	22.1	27.3	100	0	0	0	0	0	0	0	0
576	568	GOEL SERVICES INC., Washington, D.C.	A	22.1	25.1	0	0	0	0	0	0	0	100	0
577	**	D'AGOSTINO ASSOCIATES, Newton, Mass.	MA	22.0	28.0	100	0	0	0	0	0	0	0	0
578	542	ZEPHYR ALUMINUM LLC, Lancaster, Pa.	G	22.0	NA	100	0	0	0	0	0	0	0	0
579	585	NIKKEL & ASSOC. INC., Ames, Iowa	E	21.9	18.9	65	18	2	0	12	0	0	0	3
580	536	AIR CON REFRIGERATION & HEATING INC., Waukegan, Ill.	M/SH	21.8	27.1	60	40	0	0	0	0	0	0	0
581	**	BRAZOS MASONRY INC., Waco, Texas	MA	21.7	29.7	88	10	0	0	2	0	0	0	0
582	567	SHELLEY ELECTRIC INC., Wichita, Kan.	E	21.7	16.0	10	30	0	10	25	25	0	0	0
583	530	O'Rourke WRECKING CO., Cincinnati, Ohio	D	21.6	19.0	32	20	10	0	10	25	0	3	0
584	545	MASONRY BUILDERS INC., Tampa, Fla.	MA	21.5	26.0	95	5	0	0	0	0	0	0	0
585	572	FRED KINATEDER MASONRY INC., Waukesha, Wis.	MA	21.3	23.7	80	20	0	0	0	0	0	0	0
586	**	TOPCOR SERVICES INC., Baton Rouge, La. <sup>586</sup>	O/C/P	21.3	NA	0	0	0	5	5	60	30	0	0
587	499	READY ELECTRIC CO. INC., Louisville, Ky.	E	21.3	22.1	50	0	10	0	0	20	0	0	0
588	554	A.J. MONIER & CO. INC., San Antonio, Texas	M	21.3	23.3	70	10	0	0	0	0	0	0	0
589	**	BRACONIER PLUMBING & HTNG. CO. INC., Englewood, Colo.	M	21.0	21.0	100	0	0	0	0	0	0	0	0
590	522	GREEN CONTRACTING CO. INC., Baltimore, Md.	M/ST	21.0	28.0	32	0	12	6	5	27	18	0	0
591	**	RADO ENTERPRISES, Bloomsburg, Pa.	M	21.0	28.0	75	15	0	0	0	10	0	0	0
592	548	SOUTHERN POWER & CONTROLS, Tampa, Fla.	E	21.0	28.0	20	20	20	0	40	0	0	0	0
593	517	JOHN H. HAMPSHIRE INC., Baltimore, Md.	W	21.0	29.4	100	0	0	0	0	0	0	0	0
594	511	H.E. NEUMANN CO., Wheeling, W.Va.	M	21.0	12.8	40	15	10	0	0	30	0	0	5
595	555	BUILDING SERVICE INC., Milwaukee, Wis. <sup>595</sup>	W/O/P	20.8	21.0	80	20	0	0	0	0	0	0	0
596	**	ANRON HEATING & AIR CONDITIONING INC., Babylon, N.Y.	M/SH	20.7	24.0	80	20	0	0	0	0	0	0	0
597	570	AMERICAN DEMOLITION/CONCRETE CUTTING, Santa Ana, Calif.	D	20.7	25.0	85	5	0	0	0	0	10	0	0
598	513	SNOW JR. & KING INC., Norfolk, Va.	MA	20.5	20.5	100	0	0	0	0	0	0	0	0
599	590	SLACK & CO. CONTRACTING INC., Houston, Texas	U/X	20.4	29.7	98	0	0	0	0	0	2	0	0
600	445	PETERSON MECHANICAL INC., Sonoma, Calif.	M	20.3	59.5	100	0	0	0	0	0	0	0	0

NUMBERED FOOTNOTES SHOW SPECIALTY REVENUE IN THE "OTHER" (O) CATEGORY: 553=PLUMBING; 559=DETENTION EQUIPMENT; 565=PIPE FABRICATION; 568=HIGHWAY RETAINING WALLS, MODULAR BRIDGES, PRE-CAST CONCRETE PROD.; 571=SERVICE; 574=ARCHITECTURAL WOODWORK; 586=SPECIALTY COATINGS/LININGS, COMPOSITE REPAIR SYSTEMS, CONCR./STRUCTURAL RESTORATION & REPAIR, ETC.; 595=FLOORING

## Where To Find the Top 600 Specialty Contractors

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
<b>A</b>		S.B. BALLARD CONSTRUCTION CO.	139	CASE FOUNDATION CO.	121	CUPERTINO ELECTRIC INC.	28
A&B MECHANICAL CONTRACTORS INC.	483	BARNHART CRANE & RIGGING CO.	130	CASEY INDUSTRIAL INC.	111	<b>DE</b>	
A&R MECHANICAL CONTRACTORS INC.	511	BASDEN STEEL	447	CCI MECHANICAL INC.	296	D'AGOSTINO ASSOCIATES	577
A.S.R. ELECTRICAL CONTRACTING INC.	477	BATTAGLIA ELECTRIC INC.	461	CECO CONSTRUCTION GROUP	20	DAIDONE ELECTRIC INC.	449
A-C ELECTRIC CO.	390	BAYSIDE INTERIORS INC.	340	CENTIMARK CORP.	22	DALEY'S DRYWALL & TAPING INC.	442
ACCO ENGINEERED SYSTEMS	18	BCH MECHANICAL INC.	283	CENTRAL CEILING & PARTITION INC.	429	D'AMBRA STEEL SERVICES INC.	430
ACE ELECTRIC INC.	497	BEAVER EXCAVATING CO.	142	CENTRAL CEILINGS INC.	456	JOHN W. DANFORTH CO.	170
ACME ELECTRIC	530	BEDROC CONTRACTING LLC	575	CENTURY CONCRETE	247	DANNY'S CONSTRUCTION CO. INC.	373
ACOUSTI ENGINEERING CO. OF FLORIDA	73	BELDON ENTERPRISES INC.	271	CENTURY MECHANICAL CONTRACTORS INC.	526	DAVCO ELECTRICAL CONTRACTORS CORP.	549
ACOUSTIC CEILING AND PARTITION CO.	395	BELL ELECTRICAL CONTRACTORS INC.	303	CENTURY STEEL ERECTORS	407	M.C. DEAN INC.	29
ACTION ELECTRICAL AND MECHANICAL CONTRACTORS	362	BEN HUR CONSTRUCTION CO.	203	CHERRY DEMOLITION	293	DEIG BROS. LUMBER & CONSTRUCTION CO. INC.	467
ADAMS & SMITH INC.	353	BENCOR CORP. OF AMERICA FOUNDATION SPECIALIST	273	W.A. CHESTER LLC	223	DEL MONTE ELECTRIC CO.	435
ADVANCED ROOFING INC.	155	BERGELECTRIC CORP.	15	THE FRED CHRISTEN & SONS CO. CIRCLE B	535	DELCARD ASSOCS. INC. - MECHANICAL CONTRS.	419
AHAL CONTRACTING CO. INC.	334	BERGER ENGINEERING CO.	375	THE CIRCLE GROUP	258	A.C. DELLOVADE INC.	332
J.F. AHERN CO.	88	BERKE & CO. CONTRACTORS INC.	61	CLARK PACIFIC	322	DELTA DIVERSIFIED ENTERPRISES INC.	157
AIR CON REFRIGERATION & HEATING INC.	580	BERMUDEZ, LONGO, DIAZ-MASSO SE	129	CLEVELAND CEMENT CONTRACTORS INC.	300	DEMCO INC.	394
AIRCO MECHANICAL INC.	316	BEST CONTRACTING SERVICES INC.	242	CLEVELAND ELECTRIC CO.	156	DESERT COMMERCIAL CONCRETE	436
ALAKAI MECHANICAL CORP.	420	BIERLEIN DEMOLITION & DISMANTLING	228	CLEVELAND WRECKING CO.	213	DESIGN ELECTRIC INC.	524
ALDRIDGE ELECTRIC	60	BIRDAIR INC.	397	COASTAL MECHANICAL SERVICES	104	DIGESARE MECHANICAL INC.	536
ALLISON SMITH LLC	109	BOMEL CONSTRUCTION CO. INC.	32	COLASANTI SPECIALTY SERVICES INC.	164	DIVERSIFIED UTILITY SERVICES INC.	349
ALLSOUTH SUBCONTRACTORS INC.	445	BONLAND INDUSTRIES INC.	290	COLLINS ELECTRICAL CO. INC.	185	THE DONALDSON ORGANIZATION	214
NATHAN ALTERMAN ELECTRIC CO. LTD.	365	FRANK M. BOOTH INC.	347	COLONIALWEBB CONTRACTORS	64	DOUGLASS ROOFING CO.	326
AMERICAN ASPHALT & GRADING	42	BORDERLAND CONSTRUCTION CO. INC.	147	COMFORT SYSTEMS USA INC.	4	DUCCI ELECTRICAL CONTRACTORS INC.	382
AMERICAN DEMOLITION/CONCRETE CUTTING	597	E.S. BOULOS CO.	396	COMMERCIAL CONCRETE SYSTEMS INC.	205	DUNBAR MECHANICAL INC.	269
AMERICAN TECHNOLOGIES INC.	248	BOYETT CONSTRUCTION INC.	532	COMMERCIAL ROOFERS INC.	474	DURR MECHANICAL CONSTRUCTION INC.	327
AMEX CONSTRUCTION CO. INC.	295	BRACONIER PLUMBING & HTNG. CO. INC.	589	COMMONWEALTH ELECTRIC CO. OF THE MIDWEST	218	E&K COS. INC.	99
ANDERSON DRILLING	287	BRANDENBURG INDUSTRIAL SERVICE CO.	120	COMNET COMMUNICATIONS LLC	341	E C CO.	128
ANRON HEATING & AIR CONDITIONING INC.	596	BRANDT ENGINEERING CO.	103	COMPREHENSIVE ENERGY SERVICES INC.	564	EAS CONTRACTING LP	503
APG ELECTRIC INC.	472	BRAZOS M&E LTD.	398	CONCRETE STRUCTURES OF THE MIDWEST INC.	197	EASTERN WATERPROOFING & RESTORATION CO.	531
APOLLO SHEET METAL INC.	254	BRAZOS MASONRY INC.	581	CONDON-JOHNSON & ASSOC. INC.	188	EDGERTON CONTRACTORS INC.	352
ARC ABATEMENT INC.	454	THE BROCK GROUP	9	CONSOLIDATED ELECTRICAL SERVICES	78	EEL HOLDING CORP.	270
ARCHITECTURAL GLASS & ALUMINUM CO.	243	DEE BROWN INC.	444	CONTINENTAL ELECTRICAL CO. INC.	563	EGAN CO.	148
ARCHITECTURAL WALL SYSTEMS CO.	502	BRUCE & MERRILEES ELECTRIC CO.	356	CONTINENTAL ELECTRICAL CONSTRUCTION CO.	140	E-J ELECTRIC INSTALLATION CO.	116
ARDENT SERVICES	171	BRYANT-DURHAM ELECTRIC CO. INC.	291	CORBINS ELECTRIC	393	ELDECO INC.	313
AREA ERECTORS INC.	221	BUCKNER COS.	245	CORNERSTONE DETENTION PRODUCTS INC.	559	ELECTRA LINK INC.	418
ARROWHEAD REBAR LP	321	BUESING CORP.	462	DEE CRAMER INC.	460	ELECTRICAL CONTRACTORS INC.	453
ASCHER BROTHERS CO. INC.	451	BUILDING SERVICE INC.	595	F.L. CRANE & SONS INC.	93	ELECTRICAL CORP. OF AMERICA INC.	371
ASCHINGER ELECTRIC CO.	366	DON BURDEN & ASSOCIATES INC.	537	CRITCHFIELD MECHANICAL INC. (CMI)	131	ELKHORN HOLDINGS INC.	87
ATLANTIC INDUSTRIAL INC.	118	BURGESS STEEL LLC	478	J A CROSON LLC	348	DAVIS H. ELLIOT CO. INC.	132
THE AULSON CO. INC.	312	<b>C</b>		CROWN CORR INC.	286	ELLIS ASTIN GRADING CO. INC.	323
AVALOTIS CORP.	335	CACHE VALLEY ELECTRIC CO.	74	CROWTHER ROOFING & SHEET METAL OF FL INC.	186	ELMER W. DAVIS INC.	521
AZCO INC.	113	CAID INDUSTRIES	479	CSE INC.	455	EMCOR GROUP INC.	1
<b>B</b>		THE CAMPBELL COS.	315	CST ENVIRONMENTAL, INC.	175	ENCLOS CORP.	97
BAHNSON HOLDINGS INC.	84	CAMPITO PLUMBING & HEATING INC.	547	CULLUM CONSTRUCTION CO. INC.	533	ENTERPRISE ELECTRIC LLC	211
BAKER CONCRETE CONSTRUCTION INC.	17	CANNON & WENDT ELECTRIC CO. INC.	309	CULLUM MECHANICAL CONSTRUCTION INC.	411	ERSHIGS INC.	383
BAKER DRYWALL	190	CANTERA CONCRETE CO. LLC	463	CUMMINGS ELECTRICAL INC.	342	EVANS ROOFING CO. INC.	490
BAKER GROUP	227	CAPFORM INC.	66	<b>FG</b>			
BAKER ROOFING CO.	134	CARPENTER CONTRACTORS OF AMERICA INC.	25	FABARC STEEL SUPPLY INC.	235	FAITH TECHNOLOGIES INC.	65
				FERGUSON	410	FEYEN-ZYLSTRA LLC	496
				FINFROCK INDUSTRIES INC.	272		



# Where To Find the Top 600 Specialty Contractors

FIRM	RANK	FIRM	RANK	FIRM	RANK	FIRM	RANK
OKLAHOMA ELECTRICAL SUPPLY CO.	409	A.O. REED & CO.	163	SPRAY SYSTEMS/ENVIRONMENTAL RESPONSE	529	UNITED ELECTRICAL & INSTRUMENTATION LTD.	522
ONCORE CONCRETE CONSTRUCTION	266	REMCO MAINTENANCE LLC	469	STANDARD DRYWALL INC.	41	UNITED FORMING INC.	53
W.J. O'NEIL CO.	422	REMEDIAL CONSTRUCTION SERVICES LP	207	STARCON INTERNATIONAL INC.	59	UNITED GROUP SERVICES	294
ORNDORFF & SPAID INC.	425	RHP MECHANICAL SYSTEMS	403	STARK EXCAVATING INC.	196	UNITED RIGGERS & ERECTORS INC.	558
O'ROURKE WRECKING CO.	583	RIGGING INTERNATIONAL	542	THE STATE GROUP	62	UNITY INTERNATIONAL	96
<b>P</b>		RK MECHANICAL INC.	173	STEELFAB INC.	30	UNIVERSAL BUILDERS SUPPLY INC.	289
P&P CONTRACTORS INC.	358	RHCI INC.	320	STEINY AND CO. INC.	279	UNIVERSITY MECHANICAL CONTRACTORS INC.	180
PACIFIC COAST STEEL	50	ROBINETTE DEMOLITION INC.	514	STELLAR CONCRETE & MASONRY	487	UPCHURCH PLUMBING INC.	553
PACIFIC CONSTRUCTION SYSTEMS INC.	274	RPI COATING INC.	439	STERLING BOILER & MECHANICAL INC.	90	URBAN CONCRETE CONTRACTORS LTD.	143
PACIFIC MECHANICAL CORP.	338	ROGERS ELECTRIC	161	STRUCTURAL GROUP	16	USA ENVIRONMENT LP	277
PALMER ELECTRIC CO.	361	ROMAN ELECTRIC CO.	504	SUN VALLEY MASONRY INC.	234	UTILITY CONTRACTORS INC.	495
PANELIZED STRUCTURES INC.	137	MICHAEL F. RONCA & SONS INC.	400	SUNCOAST POST-TENSION LTD.	39	VAUGHN INDUSTRIES LLC	381
ALEX E. PARIS CONTRACTING CO. INC.	344	ROSENDIN ELECTRIC INC.	24	SUNWEST ELECTRIC INC.	372	VEE-JAY CEMENT CONTRACTING CO. INC.	233
PARSONS ELECTRIC LLC	92	ROYAL ELECTRIC CO.	345	SUPERIOR AIR HANDLING CORP.	298	VEIT	152
PAVECON COMMERCIAL CONCRETE	252	RUTTURA & SONS CONSTRUCTION CO. INC.	238	SUPERIOR RIGGING & ERECTING CO. INC.	471	D.C. VIENT INC.	513
PAYNECREST ELECTRIC	276	RYAN INC. CENTRAL	133	SWANSON & YOUNGDALE INC.	443	VSC CORP.	145
PBC COS. INC.	206	<b>S</b>		H.T. SWEENEY & SON INC.	441	VULCAN PAINTERS INC.	505
PDG ENVIRONMENTAL INC.	224	S&F CONCRETE INC.	115	<b>TUV</b>			
PENHALL CO.	55	S&J ELECTRIC CONTRACTING & ENGINEERING	519	T.A.S. COMMERCIAL CONCRETE CONSTRUCTION LLC	98	<b>WXYZ</b>	
JOHN A. PENNEY CO. INC.	386	S.M. ELECTRIC CO. INC.	255	T.S.G. INDUSTRIES INC.	427	W&W GLASS LLC	215
PERFORMANCE CONTRACTING GROUP INC.	8	SACHS ELECTRIC CO.	57	TC CONSTRUCTION CO. INC.	183	WACHTER	117
PERFORMANCE MECHANICAL INC.	236	SANDERS BROS. INC.	208	TDINDUSTRIES	48	E.S. WAGNER CO.	189
PERREGA ELECTRIC CO. INC.	480	SAUER INC.	46	TEAM FISHEL	82	WALDROP MECHANICAL SERVICES	573
PETERSON MECHANICAL INC.	600	SBA NETWORK SERVICES INC.	217	TECHNO COATINGS INC.	367	WALKER ENGINEERING INC.	80
PHILIPS BROS. ELECTRICAL CONTRACTORS INC.	512	SCHLOUCH INC.	259	TECTA AMERICA CORP.	14	WALTERS & WOLF	83
PHILLIPS CONSTRUCTION LLC	339	SCHREIBER ROOFING	450	TERRA MILLENIUM CORP.	149	C.P. WARD INC.	482
PHOENIX CEMENT INC.	570	SCHUFF INTERNATIONAL INC.	12	TERRY'S ELECTRIC INC.	359	R.W. WARNER INC.	324
PIEDMONT MECHANICAL INC.	566	SCOTT PROCESS SYSTEMS INC.	565	TESTA CORP.	246	WARWICK PLUMBING & HEATING	317
PIERCE ASSOCIATES INC.	267	SEEDORFF MASONRY INC.	384	TEXAS SCENIC CO.	506	WASCO INC.	404
PIPING & EQUIPMENT CO. INC.	481	SERETTA CONSTRUCTION	226	THOMAS CO. INC.	569	WASHINGTON IRON WORKS	434
PITTSBURG TANK AND TOWER CO. INC.	431	SERVICE PAINTING CORP.	520	THOMAS ELECTRIC SERVICE INC.	486	WAYNE AUTOMATIC FIRE SPRINKLERS INC.	231
POLK MECHANICAL CO.	285	SHAPIRO & DUNCAN INC.	268	THOMAS INDUSTRIAL COATINGS INC.	528	WAYNE BROTHERS INC.	416
POMEROY ELECTRIC INC.	376	SHAW ELECTRIC CO.	346	FD THOMAS INC.	485	WELLINGTON POWER CORP.	387
POMPANO MASONRY CORP.	310	SHELLEY ELECTRIC INC.	582	THOMPSON ELECTRIC CO.	508	WEST ELECTRIC GROUP	556
PORT CITY ELECTRIC CO.	195	SHIELDS INC.	405	JERRY THOMPSON & SONS PAINTING INC.	567	WESTERN CONSTRUCTION GROUP	105
PORT MORRIS TILE & MARBLE CORP.	241	SHORELINE FOUNDATION INC.	470	THORNE ASSOCIATES INC.	417	WESTSIDE MECHANICAL	363
PRECISION CONCRETE CONSTRUCTION INC.	336	SIEMENS BUILDING TECHNOLOGIES	3	TILT-CON CORP.	192	WHITE ELECTRICAL CONSTRUCTION CO.	364
PRECISION ENVIRONMENTAL CO.	424	SIERRA PACIFIC WEST INC.	388	TITAN CONTRACTING/HORN INDUSTRIAL SERVICES	136	WIEGMANN ASSOCIATES	550
PRECISION WALLS INC.	124	SIGNAL PERFECTION LTD.	122	TOLTEST INC.	108	TJ WIES CONTRACTING INC.	464
PREMIER ELECTRIC	337	SKIHI ENTERPRISES LTD.	515	W.G. TOMKO INC.	250	WILKS MASONRY CORP.	423
PREMIER ELECTRICAL CORP.	459	SLACK & CO. CONTRACTING INC.	599	TOP FLITE CONSTRUCTION INC.	560	KIRK WILLIAMS COS.	440
PROTHERM SERVICES GROUP LLC	119	SLOAN & CO. INC.	253	TOPCOR SERVICES INC.	586	WILSON ELECTRIC SERVICES CORP.	193
PYRAMID MASONRY CONTRACTORS INC.	355	SME STEEL	77	TOTAL COMFORT OF WISCONSIN INC.	357	W.F. WILSON & SONS INC.	544
<b>QR</b>		JOHN J. SMITH MASONRY CO.	539	TRAFFIC CONTROL DEVICES INC.	198	THE WINTER CONSTRUCTION CO.	58
QUALITY PLUS SERVICES INC.	230	SNELSON COS. INC.	264	TRAINOR GLASS CO.	181	WOODLAND CONSTRUCTION CO. INC.	288
QUANTA SERVICES INC.	2	SNOW JR. & KING INC.	598	TREVIICOS	330	WORTH & CO. INC.	167
R.W. RHINE INC.	561	SOUTHERN INDUSTRIAL CONSTRUCTORS INC.	278	TRI CITY ELECTRIC CO. OF IOWA	360	WYATT INC.	280
RADO ENTERPRISES	591	SOUTHERN PAN SERVICES CO.	168	TRI-CITY ELECTRICAL CONTRACTORS INC.	94	YEAROUT MECHANICAL INC.	304
RAILWORKS CORP.	27	SOUTHERN POWER & CONTROLS	592	THE TRI-M GROUP LLC	306	THE YOUNG GROUP LTD.	225
J. RANCK ELECTRIC INC.	446	SOUTHLAND CONCRETE CORP.	199	TRI-STATE DRILLING INC.	413	YOUNG PLUMBING & HEATING	551
READY ELECTRIC CO. INC.	587	SOUTHLAND INDUSTRIES	33	TRU WALL CONCRETE INC.	507	ZEPHYR ALUMINUM LLC	578
REDFORD CONSTRUCTION INC.	458	SOWLES CO.	392	TRULAND SYSTEMS CORP.	67		
REDWOOD CITY ELECTRIC	138	SPACECON SPECIALTY CONTRACTORS LLC	534	U.S. ENGINEERING CO.	91		
		SPECTRUM CONTRACTING INC.	377				
		SPECTRUM INTERIORS INC.	333				
		SPEED FAB-CRETE	568				

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